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Big Three Ask Clinton For Duties on Foreign Cars

By Keith Bradsher New York Times Service WASHINGTON — In a clear test of the Clinton administration's attitude on trade policies, Detroit's Big Three carmakers have told federal trade officials that they intend to seek punitive duties on all imported cars, according to four people involved in the cases.



A group of Palestinian deportees taking advantage of some warm weather on Tuesday to bathe in the chilly waters of a river near their camp in southern Lebanon.

Israel and UN Move Toward A Showdown On Deportees

Rabin Loses Ground In Battle to Head Off A Vote for Sanctions By Clyde Haberman New York Times Service JERUSALEM — Israel edged closer Tuesday to a confrontation with the United Nations after the secretary-general called on the Security Council to take "whatever measures are required" to force Israel to return the roughly 400 Palestinians deported to Lebanon six weeks ago.

Mediators, Fearing U.S. Shift, Defend Arms Embargo

By William Drozdzik Washington Post Service GENEVA — International mediators, worried that the Clinton administration may soon change U.S. policy toward the Balkan conflict, stepped up their pleas on Tuesday to sustain an arms embargo on former Yugoslavia in order to prevent an escalation in fighting and give their peace negotiations a chance to succeed.

Croatian Forces Move Deeper Into Serbian Enclave

Compiled by Our Staff From Dispatches ZAGREB, Croatia — Croatian forces moved deeper into the Serbian enclave of Krajina on Tuesday and Serbs massed for battle as international pressure grew to end the fighting.

Chrysler and Ford have traditionally been more enthusiastic about import limits. But General Motors has been opposed, fearing that American trade barriers might result in foreign retaliation that would restrict the company's extensive export sales.

IBM, Searching For New Chief, Cuts Dividend

By Lawrence Malkin International Herald Tribune NEW YORK — Bowing to stockholder pressure, IBM on Tuesday began looking for a new chief executive after cutting its dividend by more than half. The board of directors will pick the successor to Chairman John Akers, who only last month denied he was leaving.



HAVEL ELECTED — A supporter of Vaclav Havel's outside the parliament of the new Czech Republic, which elected Mr. Havel on Tuesday as the country's first president. Mr. Havel had been president of Czechoslovakia before the Czech-Slovak division.

Kiosk Clinton Weighs a Stimulus Package

WASHINGTON — (Combined Dispatches) — President Bill Clinton is considering a fiscal stimulus package that could exceed \$20 billion, his spokesman, George Stephanopoulos, said Tuesday.

Senate Leader Sees a Compromise on Homosexuals in Military

Compiled by Our Staff From Dispatches WASHINGTON — President Bill Clinton's plan to overturn a ban on homosexuals in the military can be worked out without a showdown with Congress, the Senate majority leader, George J. Mitchell, predicted Tuesday after meeting with the president.

Capital, Courtship: Arkansans Blitz the Big Test With Straight C's

By Elizabeth Mehren Los Angeles Times Service WASHINGTON — It happens with every new administration, and it is much like a courtship. Washington takes on the tenor of its new chief occupants. A regional blush warms its cheeks as it embraces new customs, dons new robes, nibbles new foods and whispers sweet nothings in a new argot.

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FIRST 100 DAYS / CLINTON'S ESCAPE HATCH

POLITICAL NOTES

Hillary Clinton to Ask Lots of Advice on Health

NEW YORK — Hillary Rodham Clinton, wasting no time in launching her high-profile health-care role, said Tuesday that she would seek opinions from award-winning health care experts "about what will work."

Clinton Tops Bush and Reagan in Rich Aides

WASHINGTON — President Bill Clinton, who made a campaign issue of Republican favoritism of the wealthy, has more millionaires among his top advisers than either Ronald Reagan or George Bush.

Senate Panel Approves Family Leave Bill

WASHINGTON — Congress kept the family leave bill on a fast track Tuesday as a Senate panel sent the measure to the floor over Republican objections that government would be forcing companies to provide employee benefits.

State of the Union Address Set for Feb. 17

WASHINGTON — President Clinton will deliver his State of the Union address to Congress on Feb. 17, House Speaker Thomas S. Foley said Tuesday.

Quote/Unquote

A White House security guard, shouting to about 40 men and women in warm-up gear who were bowing around East Executive Avenue: "Ladies and gentlemen, once again, the president of the United States will not be jogging today."

White House's Word on a Tax Increase: 'Read Our Loophole'

By Michael Kelly

WASHINGTON — At a time when the public has repeatedly shown its distaste for the maneuvers and machinations of politics, President Bill Clinton's White House is banking on a five-word loophole to save it from voter outrage should Mr. Clinton propose a broad-based energy tax.



Hillary Rodham Clinton with Chevon Perry, 12, during a visit Tuesday by the first lady to a public elementary school in New York.

not raise taxes on the middle class." By this logic, the adviser said, Mr. Clinton's legalistic construct was a "distinction with a difference," that allows him "the opportunity he now has," to raise taxes without incurring voter wrath.

figured voters would forgive Ms. Baird what they considered a small transgression in an otherwise impressive career.

The voters, recalling Mr. Clinton's promises to run a government for the "people who pay their taxes and play by the rules," saw him as trying to give a break to a rich woman who had done neither, in this case, and forced Ms. Baird's withdrawal.

Some outside the Clinton camp disagree strongly. Kevin Phillips, the Republican political analyst who charted the rise of middle-class anger in the late 1980s and spared no criticism of Mr. Bush's broken promises, said:

"At the most recent count, only 800,000 Americans were lawyers, and I don't think the 248 million or so who are not lawyers are going to buy a caveat stuck on in the middle of a passionate plea to the middle-class voters that they should vote for him because he was going to save them."

"Talk about reading his lips," Mr. Phillips said. "His lips were all over the United States for a year telling people how the middle class was being hammered by unfair taxes, and now he comes up with a lawyer's loophole, a Yale Law School special, to make them forget all that? No way."

Bush's UN Representative Named as Ambassador to Moscow

By John M. Goshko

WASHINGTON — President Bill Clinton on Tuesday picked a former United Nations representative, Thomas R. Pickering, long regarded as the top troubleshooter in the Foreign Service, to be ambassador to Russia.

to Washington just before the presidential election in November.

The post is especially critical because President Boris Yeltsin of Russia is engaged in a struggle to retain his people's confidence as he tries to transform the country from communism to democracy and a free-market economy.

other republics of the former Soviet Union.

The nomination of Mr. Pickering, Mr. Stephanopoulos said, was a further sign of the president's intention to give top priority to U.S.-Russian relations.

Mr. Clinton has chosen Strobe Talbott, a former editor at Time magazine and his roommate at Oxford University, to serve as coordinator within the State Department for future U.S. assistance to Russia and the

Ukraine says U.S. reaffirms aid

Ukrainian television said Tuesday that Mr. Clinton had told President Leonid M. Kravchuk of Ukraine by telephone that he would honor a U.S. pledge to provide \$175 million for the disposal of former Soviet missiles, Reuters reported from Kiev.

American administration to allocate to Ukraine a minimum of \$175 million in connection with the destruction and dismantling of nuclear missiles," the television said.

Mr. Kravchuk and other Ukrainian leaders have insisted on receiving financial compensation and security guarantees before ratifying the START-I treaty, under which it is to turn over to Russia 176 strategic missiles for destruction.

Away From Politics

- Policemen stopped cars outside the entrance to the CIA, seeking witnesses to the shooting spree that left two agency employees dead and three injured. With the killer, described as a young man in his 20s, still loose they were looking for rush-hour commuters who may have seen the gunman as he stood on the highway and fired into cars stopped at a traffic light.

No Embassies for Hacks, Secretary of State Vows

By Elaine Sciolino

WASHINGTON — Secretary of State Warren M. Christopher, in his debut before State Department employees, pledged that the Clinton administration would not appoint ambassadors solely because of their political connections and assured them that he would bring career Foreign Service officers back into the State Department's decision-making.

as well as having the right temperament and the right attitude."

Mr. Christopher's getting-to-know-you session this week, which included questions and answers, was an indirect way of signaling that his tenure will be very different from that of James A. Baker 3d, President George Bush's secretary of state.

Mr. Christopher still has not filled many other senior posts.

Particularly painful is the inter-American affairs post. As of last week, Mario Baesa, a Cuban-American lawyer from New York, was the leading contender, but he was roundly criticized by the conservative Cuban-American community in Miami for what it perceived as his insufficient opposition to Fidel Castro.

AMERICAN TOPICS

Rising Costs Prompt States To Rethink Prison Policies

Spending on prisons quadrupled in the 1980s and continues to climb, but some states are cutting back. The New York Times reports. Hit by rising costs, at least 10 states have begun reexamining the stringent anti-crime laws and mandatory minimum sentences enacted throughout most of the United States in recent years with little regard to costs.

Short Takes

The Norman Rockwell Museum in Stockbridge, Massachusetts, will open April 3. Of red brick, in a low-slung colonial style, the structure covers 27,000 square feet (2,500 square meters) and cost \$44 million.

Louis Malle, the French director, has yet to work on a film with his wife, the American actress Candice Bergen.

Chronic dieters who never seem to be able to lose weight eat more and exercise less than they say, according to the Obesity Research Center at St. Luke's Roosevelt Hospital Center in New York.

Arthur Higbee

The logo of the Toys "R" Us chain not only turns the R backward but is ungrammatical, the Los Angeles Times points out. The correct name would be Toys "X" We.

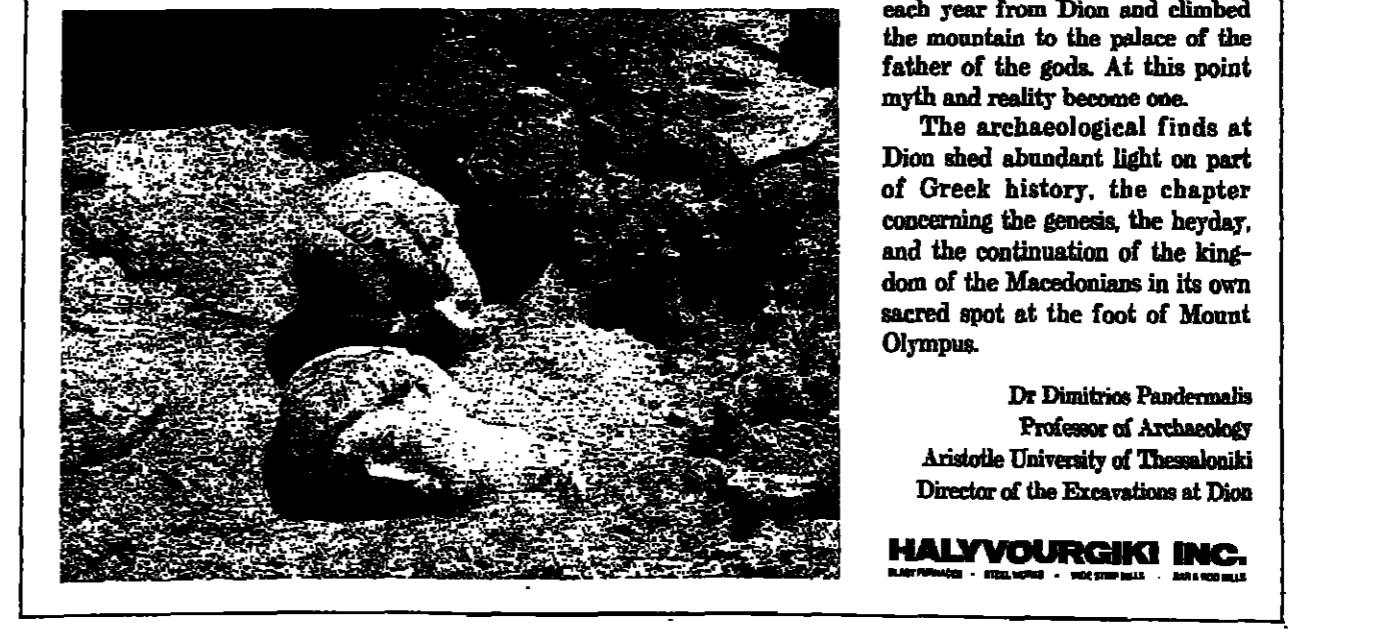
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MOUNT OLYMPUS

Archaeological Discoveries in the Foothills of the Sacred Mountain

It was 3,500 years ago that the Greeks created the world of their gods, which they patterned on the social and political system of the Mycenaean period. Just as Agamemnon's palace stood on a mountain peak in the Peloponnese, so they envisaged the palace of Zeus, father of the gods, on the summit of Mount Olympus.



Dr. Dimitrios Pandermalis Professor of Archaeology Aristotle University of Thessaloniki Director of the Excavations at Dion

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INTERNATIONAL Herald Tribune

Pay Attention to Bosnia

Open Up the Camps

President Bill Clinton inherited many problems but none more brutal than this: 70,000 Bosnian prisoners, most of whom languish in 135 Serb-run concentration camps...

mocks the United Nations and the talks. The Serbs' camps are a brutal instrument of their ethnic cleansing...

The United Nations can reinforce that demand with a threat to use international force to open the camps...

More timely notification by the Bush administration might have spared lives. It certainly would have generated pressure for military intervention...

Bosnian Opportunity

The part of the Yugoslav mess thought to have been pasted together now threatens to come apart. This is the war that broke out in 1991, when Croatia declared itself independent...

Macdonia. In short, a moment may have come that, if exploited, could produce a better result than what is now in the cards. Further war between Serbia and Croatia carries its own heavy costs and risks...

Toward an Energy Tax

In moving toward an energy tax, the Clinton administration is taking exactly the right direction. It is following the principle that a new tax should not only raise money but leave the country better off in other ways as well...

When OPEC sent the price of oil soaring in 1973, Americans rapidly began reducing energy consumption in relation to the economy's output. The country learned that it could raise its standard of living while cutting energy use...

May His Message Endure

"He is a man who sees the world exactly as it is and pushes on to make it what it can become." That is what Justice Sandra Day O'Connor said recently of him. She found herself still expecting to see him at their conferences...

shall, as head of the NAACP Legal Defense Fund, to assemble top legal talent and carry the attack on other segregated institutions, both before and after Congress finally moved to extend equality to public facilities, jobs and voting...



Mr. President, 'First Things First' Means Europe

By William Pfaff

PARIS — George Bush's determination to slam the door as he left the White House leaves Bill Clinton to reassemble the crockery of American foreign policy. The Iraq attacks and the Somalia intervention were entirely characteristic of Mr. Bush's conduct of U.S. foreign relations...

of the oil there, and because of the demographic pressure exercised by the Middle Eastern peoples on Southern Europe. Islamic fundamentalism in the region seems a very alarming affair to Westerners, but by definition it is confined to the Islamic world...

ful cultural and moral dimension. In Europe the challenge is to block Yugoslav war from turning into a Balkan war, and to impose sanctions on those who commit crimes of aggressive war, terrorism, rape and ethnic purge...

Beware This Trans-Atlantic Cooling

By G. John Ikenberry and Mark M. Nelson

WASHINGTON — Trouble in Iraq, Bosnia, Somalia and Haiti should not divert Bill Clinton's attention from the importance of U.S. ties with Western Europe. Measured by the confirmation testimony of Secretary of State Warren Christopher, Western Europe has disappeared from America's radar screen...

ca's trans-Pacific trade of \$316 billion in 1992 dwarfed the \$221 billion with Western Europe, he said. But he should remember that the trade with Western Europe involves a single bloc that increasingly speaks with one voice in world trade organizations...

Bosnia: Limited Force Won't Help

By Frederick Bonnart

BRUSSELS — The United Nations Security Council may soon pass a resolution for enforcement of the no-flight zone in Bosnia-Herzegovina. Natural revulsion at the Bosnians' suffering has built up a powerful impetus for action. But this particular action is misguided. Limited forces would be engaged for expanding them, without provision for expanding them, if they failed...

clear declaration from the United States that it will not supply land forces, other partners have been equally reluctant to commit themselves. Protection of their own forces by increasing their numbers and widening rules of engagement can be envisaged, but politicians are wary of sliding into a large-scale commitment with no end clearly in sight...

East Asia: Drawing New Lines

By Michael Leifer

HONOLULU — East Asia security in the post-Cold War era presents a paradox with which the Clinton administration will have to come to grips. Northeast Asia enjoys the residual benefits of an earlier U.S. alliance commitment but lacks an overarching forum for security dialogue...

China is perplexed and angered by Britain's last-minute attachment to democracy in Hong Kong; this is seen as having subversive potential for the mainland. Bluster over Hong Kong has reinforced democracy of the kind not tolerated by China's aging leadership...

The conventional wisdom on security in the region is that Southeast Asia is better provided for than Northeast Asia because of its working structures for dialogue. In Southeast Asia, ASEAN's security forum has been enlarged; Vietnam and Laos were given observer status in July...

ASEAN has managed to avoid and contain regional conflict. But the group is not an alliance, and its members are not inclined to engage collectively in a policy of balance of power unless in coalition with external states...

Such a deterrent is problematic in Southeast Asia; confidence in the political will of the United States to uphold regional order by military means continues to ebb, yet a Japanese role is considered unacceptable. The alternative to a viable policy of balance of power could ultimately be a new distribution of power requiring an accommodation to Chinese interests.

1918: 'Neutral Ukraine' PETROGRAD — A curious rumor is current regarding the position which Ukraine is said to have adopted during the peace parleys with the Central Empires. By a subtle judicial manoeuvre Ukraine is said to have procured the simple recognition of her neutral...

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PARIS FASHION

Sweet and Light: Chanel Inhales Fashion Ozone No Gloom for Ungaro

By Suzy Menkes International Herald Tribune

PARIS — The clothes were as soft as a whisper, but it was tough out there at Chanel. If you didn't get crushed in the mob scene round Richard Gere, a floating tentacle of chiffon might get you.

At one memorable moment, Naomi Campbell was snarled on the runway, fighting with her pointed ankle boots to escape the train of her dress.

Ten years after Karl Lagerfeld started with Chanel, the image is born-again and free from gilded chains. An airy lightness and refined femininity were the themes of his show Tuesday as he proved that anything in the fashion ozone can be breathed in at Chanel.

Transparency, bare midriffs, corsets? Let's have all three: Cindy Crawford in a corset dress made of see-through plastic with its bones on show round the waist and couture embroidery on the skirt.

"I love it, I love it, I love it — she looks fabulous in everything," announced Gere, Crawford's husband. Some things are lovelier the second time around. Lagerfeld's past-light chiffon skirts and dresses, cut on the bias with all the skills of haute couture, were a delicious reprise of a look he launched at Chloé last season and has tinkered with in all his lines.

You could take the slim pea coat in the lightest tweed away from its pale, pretty chiffon dress, or a slim navy jacket from its soft silk skirt.

All were drawn on the same attenuated line, and although hems were near ankle length, the lightness of the fabrics, the asymmetric cutting and floating fronds made the new length much less alarming than last season's skinny zippered skirts.

Lagerfeld's witty touches were sent out at the usual top speed: frou-frou hats over hairpinned hair; the house camellia like a lettuce gone to seed; the ankle boots flower patterned.

Only the big party of the couture week was Dior's black-the dinner Monday night for Gianfranco Ferré, who will now jet off to New York to open his own-name boutique. As ever, black was the rule, apart from the glamorous blonde Duchess of Seville in a carmine red, sequined Dior jacket and British designer John Galiano with a plaid kill over ripped jeans, not to mention a head shaved but for a sprouting top knot.

Princess Michael of Kent wore Ferré's tuxedo over a racy transparent Lacroix body; Sio Schlimberger was in Chanel's skinny midcalf dress ending in chiffon rags and haute couture feathers; and Nada Kirdar's Dior dress had a taffeta bow at the rear so vast she was required to sit side-saddle on her little gilt chair.

But if black and sobriety is the prevailing social mood and pale and pretty the runway story, Emanuel Ungaro bucks the trend. He showed a collection Tuesday that was a defiance of Depression dressing, as rose blooms splashed over slim, long pleated skirts and patterns and colors clashed vibrantly. The most impressive fireworks of pattern went off against a plain background — huge silk shawls, their flowers re-embroidered, flung over slim pleated dresses.

What Ungaro did with pleats, draping them at angles across the torso, was a masterwork of haute couture. Yet it all seemed hopelessly out of sync with the times. "I'm not in agreement with the idea of gloom," said Ungaro at the lunch for his ritzy clients given in the Avenue Foch apartment of Gisèle Michard-Pellissier.

Chanel's layered floral chiffon dress, and featherlight tweed car-coat. Ungaro's mid-calf pleated skirt (inset) under a bright bolero.

So the show was relentlessly bright from the large flower-strewn lapels of a curvy jacket to the band of pattern at the hem of the midcalf skirt, right down to sandals in straps of primary colors. A short trouser — more of a midcalf colotie — was an occasional alternative, and the strictness was taken out of the longer skirt by using soft fluttering silk or pleats.

"I don't think it's a bad idea to get out of the recession — if clothes can do it — but simple things have their merits," said Anne Bass, over from New York and wearing a simple, pale brown Valentino suit.

"And those divine shawls — all you need is one of those over a white shirt and a pair of white jeans," said Nan Kesper, who explained how much she had learned about haute couture from talking to Oscar de la Renta, whose Balmain collection Thursday will be the social scene of the week.

Ungaro had one ecstatic potential client. His daughter Cosima, chic in beige knit with matching bonnet, stood up on her mother Laura's lap to applaud her dad.

STAGE/ENTERTAINMENT

Vienna Gets a Look at 'Gomorra'

By John Rockwell New York Times Service

VIENNA — This is the height of the ball season in Vienna. From New Year's Eve through a giddy procession of Carnival festivities, the Viennese twirl their way toward Lent. It is the ultimate time of year for those who think of Old Vienna in terms of waltzes, Sachertortes and goblets of billowy whipped cream.

But there, in the midst of this weepy excess, was Heinz Karl Gruber, the longtime wild man of the Viennese postmodernist musical vanguard, conducting the world premiere of his new opera. (His first opera, actually, even though he just turned 50.)

It was called "Gomorra," a city most Viennese wouldn't immediately think of as a Biblical metaphor for their own. Yet there, on the part of the set where slides were projected, were unmistakable, not to say heavy-handed, reminders that Vienna was just what Gruber and his librettist, Richard Bleischacher, had in mind.

So, one might assume, there was a straightforward confrontation here, placid Viennese conservatives versus feisty radicals. It's nowhere near as simple as that.

To start with, "Gomorra" (which will run until Feb. 16) was a lot more cheerful than angry or aggressive. The hell it depicted was closer to the infernal regions of Offenbach's "Orpheus in the Underworld" than to Dante or, say, a grim modernist opera like Zimmermann's "Soldaten."

Second, the premiere took place at the Volksoper, the home of Johann Strauss Jr., Franz Lehár and, in Vienna, of Offenbach as well. It was commissioned by Eberhard Wächter, the former baritone who took over the combined Staatsoper and Volksoper after the modernist Claudio Abbado regime and who is prized by Viennese archconservatives.



Karin Goltz in Heinz Karl Gruber's first opera.

operas when his predecessor died last year, came on stage before Monday's performance to deliver a fervent tribute to Wächter's presidency. "That this premiere, of an Austrian text by an Austrian composer, is taking place not in a cabaret or an avant-garde theater but at the Volksoper owe to the foresight of Eberhard Wächter," Hölzler said, skirting the issue of whether the piece might have been better off in a more informal environment. The audience, which was full of Volksoper subscribers and solid municipal officials as well as trendier friends of the composer, applauded the score enthusiastically, albeit with a few boos for the crude humor of Mike Field's production.

The art critic Hilton Kramer has a theory, canonical to all neoconservatives, that the very notion of an avant-garde today is problematic because official culture has embraced the once radical as the new mainstream. Whatever the ultimate merits of his thesis, the premiere was a sterling example of that very process.

eventually burn it down, was inspired by those heady days, Gruber said in an interview.

In 1976 ("I am a very slow composer"), he produced a one-act piece for five singers and eight instrumentalists called "Reportage From Gomorra" and sang one of the roles himself. For years, he toyed with expanding his sketch to full operatic form.

Finally, Wächter expressed an interest and stuck with the project through protracted delays to its completion.

This all sounds rather like the genesis of "The Rise and Fall of the City of Mahagonny" by Bertolt Brecht and Kurt Weill in the late 1920s, and the coincidence is not accidental.

Gruber was classically trained, but then, rather like the American composer William Bolcom, he wandered into cabaret and pop, and has sought ever since to reconcile those seeming opposites. He has never abandoned his ties to the classical tradition (nor has Bolcom), but in Vienna that tradition is particularly powerful.

BASICALLY, apart from operettas and waltzes, the city is known musically for two "Viennese schools": the first from Haydn through Mozart and Beethoven to Schubert, the second comprising Schoenberg, Berg and Webern.

For Gruber, however, there was a fourth member of the Second Viennese school, Hanns Eisler. Eisler began as a 12-tone composer in Schoenberg's wake, but under the influence of Brecht and communism he evolved into a Weill-like purveyor of more open, communicative, tonal music.

That's the model Gruber sees himself following. But unlike Weill, who emigrated to America and defiantly rejected the European tradition in favor of Broadway and show tunes, Gruber clings to the desire to balance traditional gravity and pop friskiness. It's a hard task and, unlike Bolcom at his best, he hasn't succeeded in "Gomorra."

'King Lear' on a Brechtian Tack

By Sheridan Morley New York Times Service

LONDON — Shakespeare only comes to the Royal Court once in every decade or so, and when it does you can usually expect surprises. Last time around was the 1980 Jonathan Pryce "Hamlet" with the ghost groaning from his

own stomach in the "Exorcist" style of this period. Now we have "King Lear" that opens with Gloucester and Kent relieving themselves against the front wall of the set, while later the Fool turns out to be a drag artist, restrained by the king for a series of postprandial sexual diversions.

So what would the court's slowly outgoing director Max Stafford-Clark have us know about the play? The setting veers from World War I England, with Lear as a country squire in hunting kit at the outset, to Bosnia-Herzegovina today, as the curtain falls on a haunting image of refugees lighting candles through barbed-wire fences.

So neither time nor place belong within a coherent frame here, but neither does anything much else. Stafford-Clark seems to have had not one but hundreds of ideas about the play, many of them self-contradictory but some of them of considerable interest. This is a chamber "Lear" on a very low budget. But it also runs on very low energy, as though even Tom Wilkinson in the title role is frightened of giving what might in old-fashioned theatrical parlance be known as "a performance." The result is a kind of seminar on "Lear" as a political and domestic happening, intellectually strong and sometimes novel but fatally lacking in any real power to move us.

There is a terror here of pity, or love, or any real emotion and that terror inevitably weakens the structure. In this very Brechtian approach, Stafford-Clark seems determined to alienate us from the humanity of the play without being entirely certain what to put in its place.

In a strong cast, Adrian Dunbar as the Belfast Bastard for whom God has resolutely refused to stand up, and Lia Williams as a cocktail-party Goneril gradually and liberally letting her hair down as events start to outrun her, are outstanding. Wilkinson is physically bluff, vocally mute and oddly reminiscent of Evelyn Waugh in a bad temper.

On the fit stage of the Barbican for the Royal Shakespeare Company, we have another king of a very different kind. "King Baby" is James Robson's desperately over-long but intermittently powerful play about life in a rehabilitation clinic for alcoholics in the north of England. Effectively, a three-hour session of alcoholics fairly anonymously, we have another king of a very different kind. "King Baby" is James Robson's desperately over-long but intermittently powerful play about life in a rehabilitation clinic for alcoholics in the north of England. Effectively, a three-hour session of alcoholics fairly anonymously.



Tom Wilkinson as King Lear: Bluff and mute.

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LONDON THEATER

mous, the play looks at the case histories of four patients under the care of a charismatic counselor, (Lalor Roddy) who is himself a reformed drunk.

In all too predictable rote, each gets the chance to tell his or her story.

So far, nothing more dramatic than the average fly-on-the-wall television documentary about rehabilitation methods. But then, as if aware that he has to deliver some kind of a drama, Robson introduces a new patient, the King Baby

of the title (Tom Georgeson). He's a wealthy garage proprietor who has become an incurable drunk as a result, it finally transpires, of a childhood trauma in which he found his mother in bed with a new lover and felt accordingly somewhat rejected by her.

But that comes as an all-too-earnest Freudian afterthought. The real drama here is played out between the counselor and the king, who lock into a power struggle about the saving of souls. Determined not to give way to the clinic or the counselor, the king retains a recalcitrant kind of independence as he tries to point up the flaws in the system of trusting in God or Man to cure a lifelong dependency on the bottle.

Simon Usher's production drags what drama it can out of this talking-heads debate, but there is not a lot there and what there is seems more than a little forced.

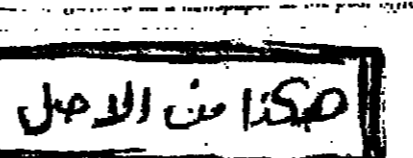
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SINIX® is the UNIX® operating system from Siemens Nixdorf. UNIX® is a registered trademark of UNIX System Laboratories Inc.

Munich: Trade, banks, industry and services head into the United Europe with the largest European computer company.

There's no going back now: the starting signal has sounded for the biggest single market in history. Now the race for the combined European markets can officially begin. It's a competition with no easy recipe for success. The IT-WORLD NEWS Special Edition Europe '93 confirms this: the domestic market strategies of businesses couldn't be more varied - whether in trade, finance, services or industry. But they do all have one thing in common, whatever the sector. Their response to market integration is an integrated organisational structure. One which is unified, economically efficient, and European. For this, they put their trust in the expertise and capability of the lead-

ing European computer company, Siemens Nixdorf, which has Europe's biggest market share in banking and cash register systems, the best results in UNIX® multi-user systems in Europe, and the practical experience from hundreds of thousands of computer installations all over the world. Add to this the indispensable requirement for seamless information flow in a Europe without frontiers - the integration expertise and open systems of Siemens Nixdorf. Essential for the connection of computers of all sizes, types and manufacturers, and for high-performance networks throughout Europe, based on innovative telecommunications and information technology.



Amsterdam: Largest Dutch retail chain macro-powered by micro Beetles.

Now that the European markets are opening up, Holland's largest retail chain, Makro, is entering the world of open systems. And it's staying with the computer company which has served it best: Siemens Nixdorf. In 1993, the Micro BEETLE® POS terminal will bring macro power to Makro's international operations - first in Spain and then gradually in other European stores. Siemens Nixdorf will install new open BEETLE POS systems in individual Makro supermarkets, and network them into PCD and MX300 back-office processors running under SINIX®. These communicate with SINIX Targon 35 central processors in the national centers. Interacting with the processors, the BEETLES will become the heart of Makro's goods flow: for example, they will gather information on stock movement, sorted according to time

and items, and will provide information to direct the range of products in-store. They will create the conditions for just-in-time ordering and delivery; and they will record every tiny detail of an item sold - quantity, colour, size or material - so that Makro can react immediately to every change in trends. Information captured by the BEETLES at the point of sale will be analysed and evaluated by the networked back office processors. In this way, the BEETLES will dramatically improve Makro's information management, from purchasing to monitoring marketing performance. Right across Europe.



Barcelona: Siemens Nixdorf's "European Urban Observatory" links Europe's major cities.

Shortage of housing, increasing traffic volumes and environmental problems - the mayors of several major cities in Europe have now taken up arms against these problems, in co-operation with the European Community. And they have called on Europe's largest computer company for the expertise required. Siemens Nixdorf Spain was contracted to develop an up-to-date planning and observation system under the "European Urban Observatory" (EUO) project. They call the result "Desk Community", a system which connects the cities of Amsterdam, Athens, Barcelona, Berlin, Birmingham, Brussels, Genoa, Lille, Lisbon and Milan, into a European

network for the ongoing exchange of information and strategic urban planning. The pilot phase of the project starts in January 1993. At the starting line will be UNIX-based MX300 and PCD-4T computers, to provide international data transfer via electronic mail, joined by the ComfoWare software family for office automation and other special EUO applications program. The environmental and social policy considerations, in housing construction, through to the extension of public transport networks: in one sense the Ptas 65 million project is already a success. It is leading towards the goal of progressive urban planning and an improvement in living standards for Europe's citizen.

SIEMENS NIXDORF



Brussels/Bonn: Siemens Nixdorf connects Germany and Belgium to the European postal banking network.

Together we are strong – this is the motto of the European postal banks, which are relying on "Postnet" for their operations in the new Europe without frontiers. This is an international data network which organises the electronic money service Europe-wide, initiated by the "Conférence Européenne des Postes et Télécommunications" (CEPT). Postnet already gives 2 million cardholders access to the 1600 automatic teller machines currently linked up in the member countries. Postnet is based on a sys-

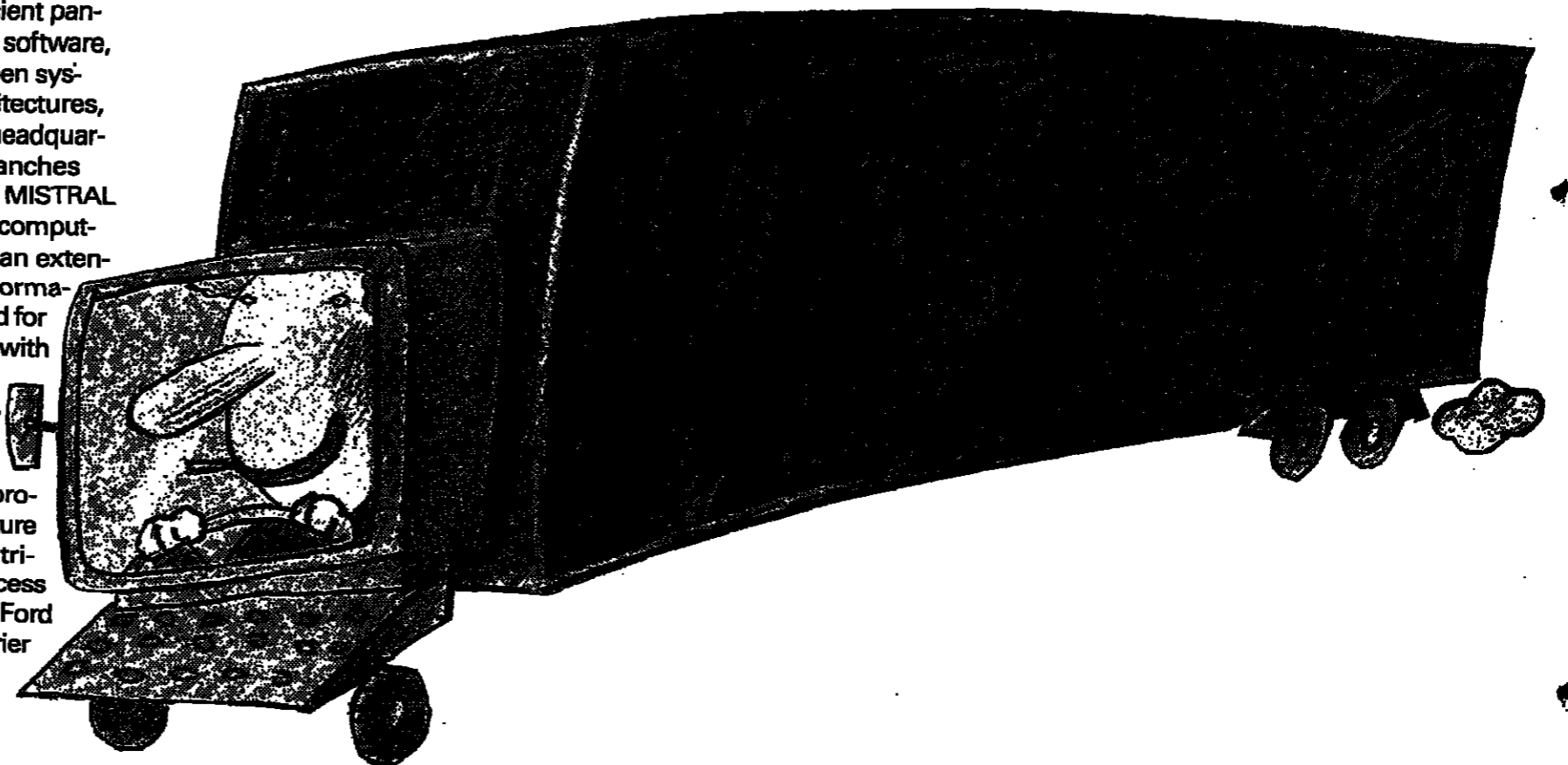
tems integration structure of enormous complexity, since the various post banks operate with different manufacturers' systems. Compliance with international standards and the use of a UNIX computer to "interpret" between the systems ensures a smooth flow of data in the network. After France, Luxembourg, Spain and Switzerland, the Belgian postal service joined the service network, working with Siemens Nixdorf. Siemens Nixdorf has a proven record of expertise in the area of systems integration, having already connect-

ed the automatic teller machines of a different manufacturer with BS2000. Verification testing is carried out with the SBS-VAR software package. And now the successful connection of Belgium into Postnet has convinced the Bundespost in Germany, also a user of SBS-VAR, to follow suit. The integration operation, scheduled for completion this year, is to be carried out by Siemens Nixdorf. Five million customers will then have access to more than 2000 automatic teller machines in the European cash service.

Munich: EURO MISTRAL spearheads international Häring freight forwarding in the new Europe.

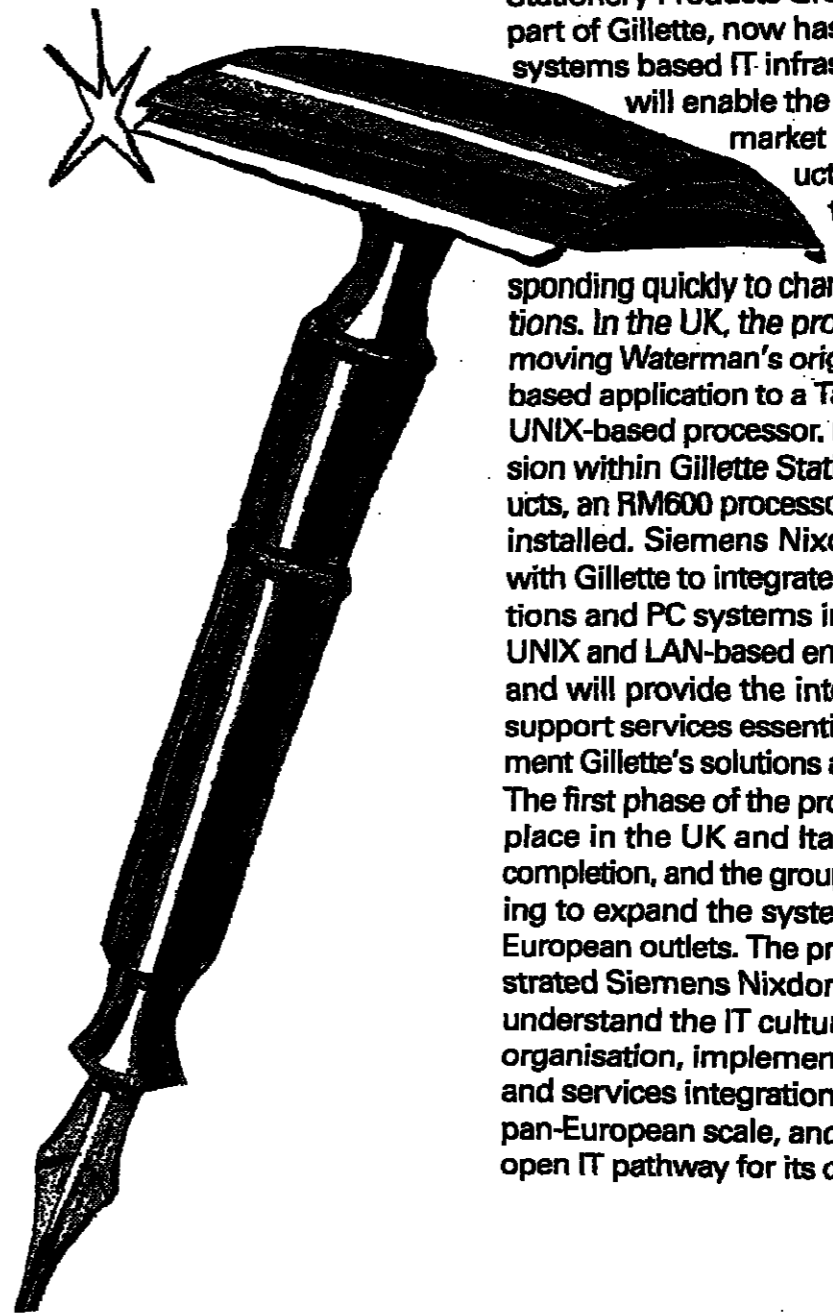
For freight forwarders, the single market in Europe means the final disappearance of the existing tariff structure, and with it the secure basis for their calculations. No more fixed prices - market forces will now decide who will keep up with the competition and who will fall behind. This is reflected in the Häring freight forwarding company's slogan for the race for European markets: "In good shape for the future". Häring is heading into the new Europe with EURO MISTRAL from Siemens Nixdorf. This is a high-performance, multilingual software solution that provides an overview and calculation basis for the transport industry, Europe-wide. In conjunction with OCIS, the integrated office automation solution, EURO MISTRAL supports the Häring management with a comprehensive review and monitoring system, a work-in-progress overview facility, accurate quality control, and,

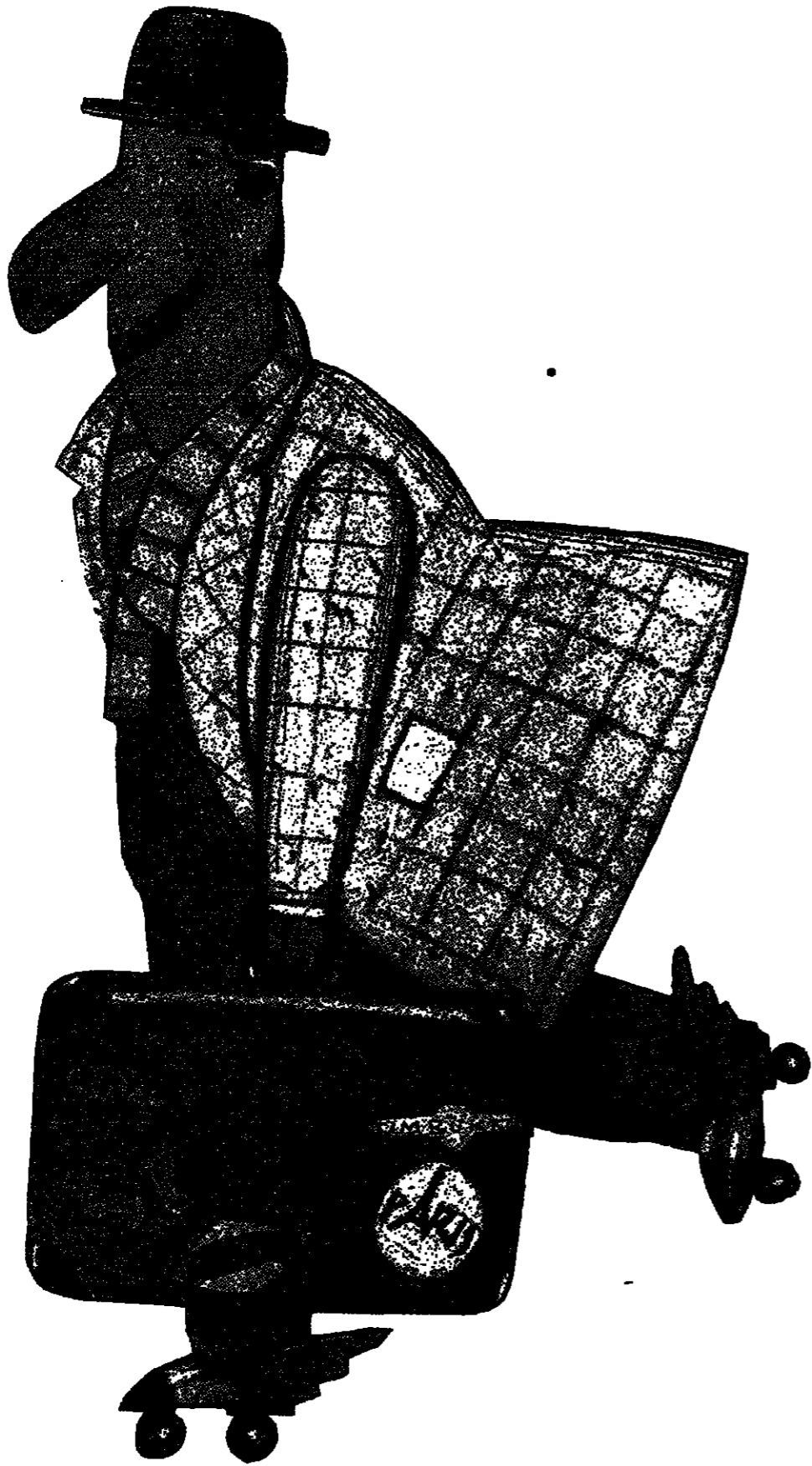
last but not least, the use of all available data to build up an efficient pan-European sales system. The software, which is compatible with open systems and client/server architectures, also connects the Bavarian headquarters with Häring's eight branches throughout Germany. EURO MISTRAL has been installed on SINIX computers which are connected in an extensive network to exchange information company-wide. The need for trouble-free communication with customers and partner freight companies is also solved. Special interfaces such as EDIFACT allow data transfer with external systems. The progressive organisational structure adopted by Häring has contributed to the company's success as a two-time winner of the Ford Motor Group's Excellent Carrier Award".



Isleworth: Gillette migrates for sharper marketing.

Success in the European community is impossible without a European market strategy. Gillette's strategy is simple - expansion, as it can be seen in its recent mergers with Watermans, Papermate and Liquid Paper Products. To give its organisation structure the required leading edge, the giant multinational Gillette organisation chose Siemens Nixdorf to supply advanced technology geared to exploit new marketing opportunities across Europe. Stationery Products Group - Europe, part of Gillette, now has an open-systems based IT infrastructure that will enable the group to market its 3500 products effectively throughout Europe, responding quickly to changing conditions. In the UK, the project involved moving Waterman's original Quattro-based application to a Targon/31 M45 UNIX-based processor. Due to expansion within Gillette Stationery Products, an RM600 processor has been installed. Siemens Nixdorf worked with Gillette to integrate its applications and PC systems into an open UNIX and LAN-based environment, and will provide the integration and support services essential to implement Gillette's solutions across Europe. The first phase of the project, taking place in the UK and Italy, is nearing completion, and the group is now looking to expand the system to its other European outlets. The project demonstrated Siemens Nixdorf's ability to understand the IT culture of a major organisation, implement a systems and services integration project on a pan-European scale, and maintain an open IT pathway for its customers.





Frankfurt: Europe's largest travel sales system has booked Siemens Nixdorf for years.

"A flight to London, window-seat, non-smoking please". The customer in the travel agency wants a quick answer, and is not disappointed. "One moment, please". The assistant keys the information into the computer and replies within seconds: "Flight the day after tomorrow, 4.50 p.m., from Maastricht. Fare saving of 70 DM over Cologne". Behind this prompt service, so convenient for the customer, lies some of the latest computer technology: START AMADEUS, Europe's largest travel sales system, is a joint venture between German Railways, Lufthansa and TUI. In Germany alone, the START system integrates 21,300 terminals from a huge range of manufacturers in more than 10,500 travel offices. All of these have access to four H120 mainframe computers in the central computing center, with a total capacity of 240 MIPS (million instructions per second). This is where all the information on air, rail and sea travel, in Europe, is processed: departure and arrival times,

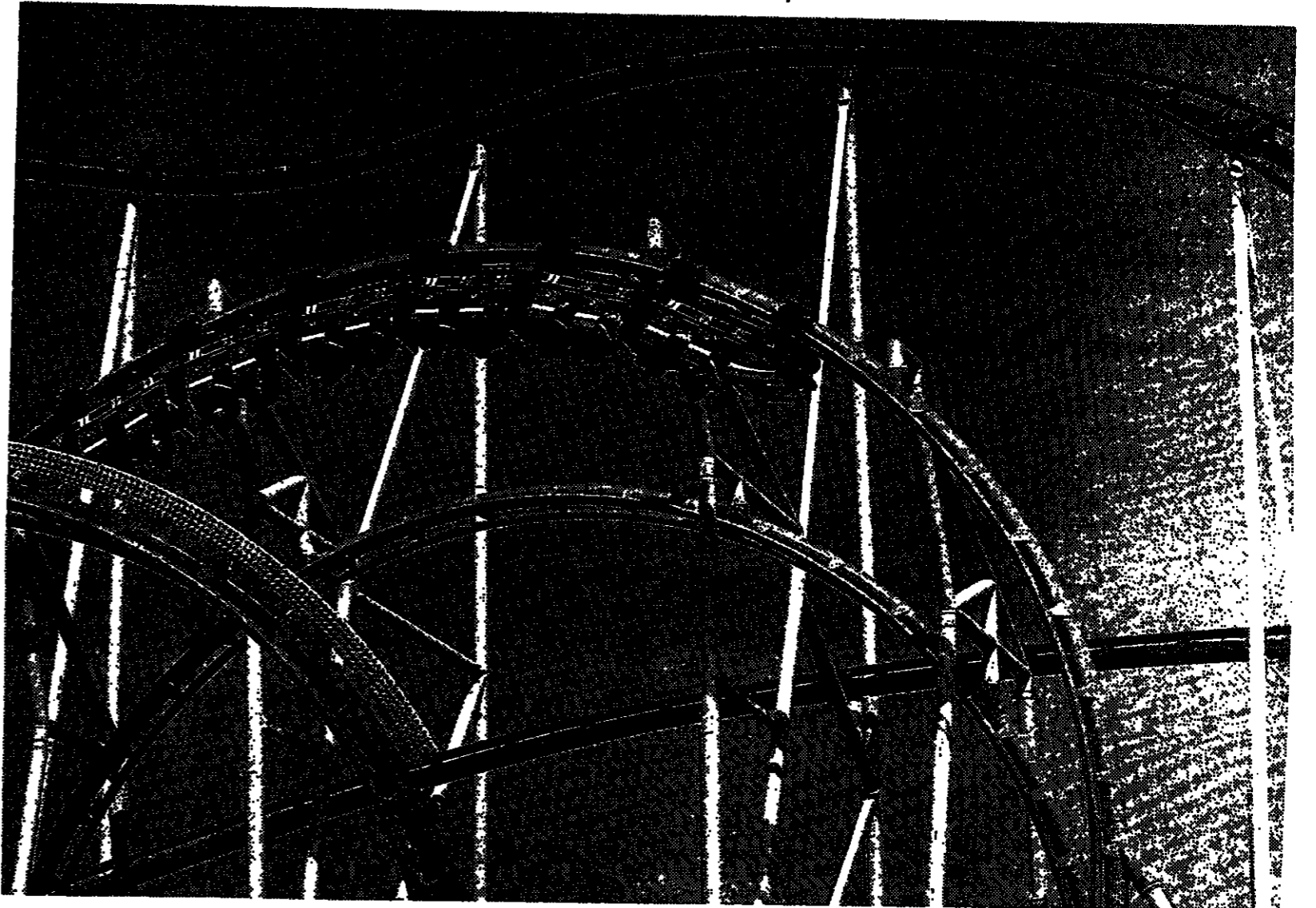
fares, concessions. Even concert and theater tickets can be reserved with START - whether the customer wants to see "Cats" in Hamburg or visit the Louvre in Paris. At peak times, over 180 transactions per second can be processed. Siemens Nixdorf is currently replacing the former TRANSDATA network with an open network using X.25 interface technology which will make it possible to integrate the latest telecom services such as ISDN. This is about to give START the added power of an up-to-the-minute telematics network solution, now seen as indispensable in European tourism. This will enable travel agencies to develop new special offers tailored to market needs at any time, and will give the airlines and railway companies participating in START the ability to achieve optimal organization of their sales. And customers now enjoy benefit of personalized advice and best possible alternatives, when making their travel plans.

Karlsruhe: SEW-EURODRIVE and Siemens Nixdorf power, driving everything from roller-coasters to centrifuges.

With sales of over one billion DM, SEW-EURODRIVE is a leading international manufacturer of modern electrical drive systems and a world market leader for geared motors. Its consistent growth internationally is based on a highly flexible organisational structure worldwide. Six central manufacturing plants are backed up by 34 assembly plants, with extensive storage facilities to ensure the assembly of systems on the spot, exactly according to customer specifications - items such as geared motors or brake engines, servo systems or frequency converters, for every-

thing from roller-coasters to centrifuges. For some years now, SEW has been using Siemens Nixdorf's COMET® system to organize the continuous flow of information between the manufacturing and assembly sectors. In the assembly plants in Australia, Austria, Denmark, Finland, Portugal, Singapore, Sweden and Switzerland, COMET integrates all areas of activity, from financial accounting and inventory updating through to assembly and job management. A standardised data structure transcending language and currency differences, combined with flexibility and extendability: these

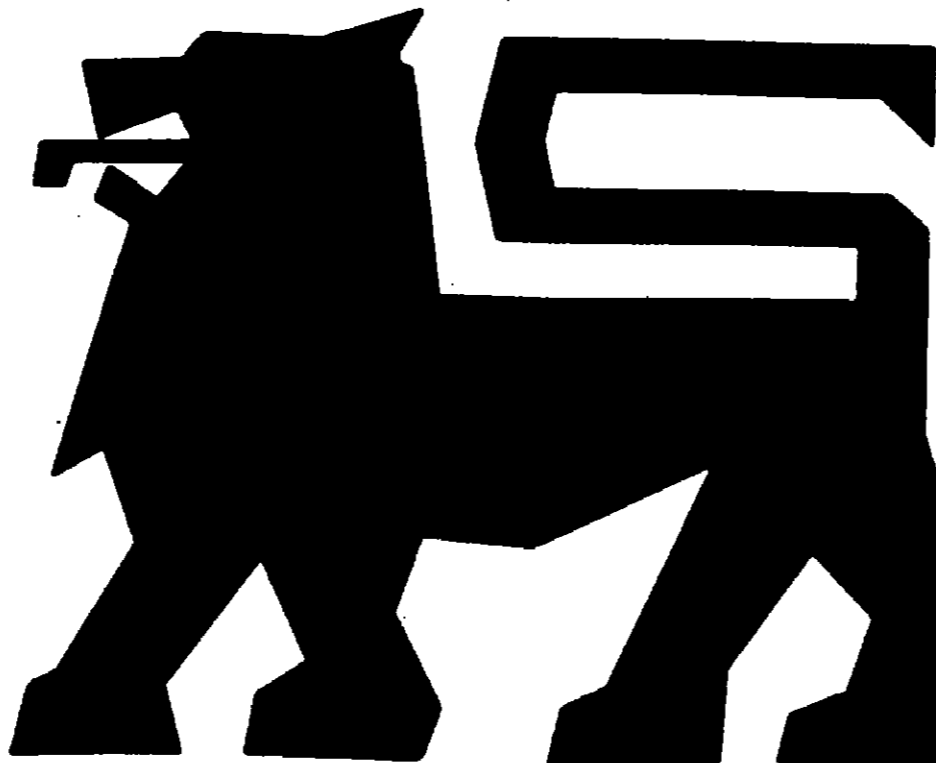
are the key features of COMET which are used to good effect by SEW and its international network. Another advantage is that SEW's existing software solutions are able to give the organization a smooth transition into the open systems environment. In Karlsruhe and Austria, COMET applications have already been converted to run on SINIX computers - so successfully that SEW has decided to continue to use Europe's largest software library, with further COMET installations planned, for example, in Norway and South Africa.



Brussels: The last word on fresh food, with Delhaize and TRANSDATA.

Delhaize, the Belgian supermarket chain, realized sooner than others that to compete for a share of the market means competing for satisfied customers. As early as 1979, this retail company went shopping at Siemens Nixdorf - and in so doing made use of the possibilities of an expandable goods flow system long before others. Today, Delhaize works with a highly efficient TRANSDATA® network. H90 and 7.570-CX BS2000 hosts in the Brussels headquarters are in continuous communication with SINIX-based MX300 back-office systems, 8862 POS servers and POS-2000/10 terminals in the supermarkets. The network ensures that all Delhaize products are fresh and up-to-date,

with perfect just-in-time dispatch, and stock control that matches customer demand. Goods ordered from suppliers by remote data transfer arrive on the shelves in time - speedily, and above all, reliably: in an emergency, a back-up system in Siemens Nixdorf's Belgian headquarters takes over the task of organization in all Delhaize branches. This stores system, now running successfully in Belgium, will be applied across Europe. At new Delhaize subsidiaries in the Czech Republic and Greece, Siemens Nixdorf technology is the universal yardstick. The first big orders for 2000/10 POS terminals and PC technology have already been placed. And the first step has been taken towards Europe-wide networking of all Delhaize stores.

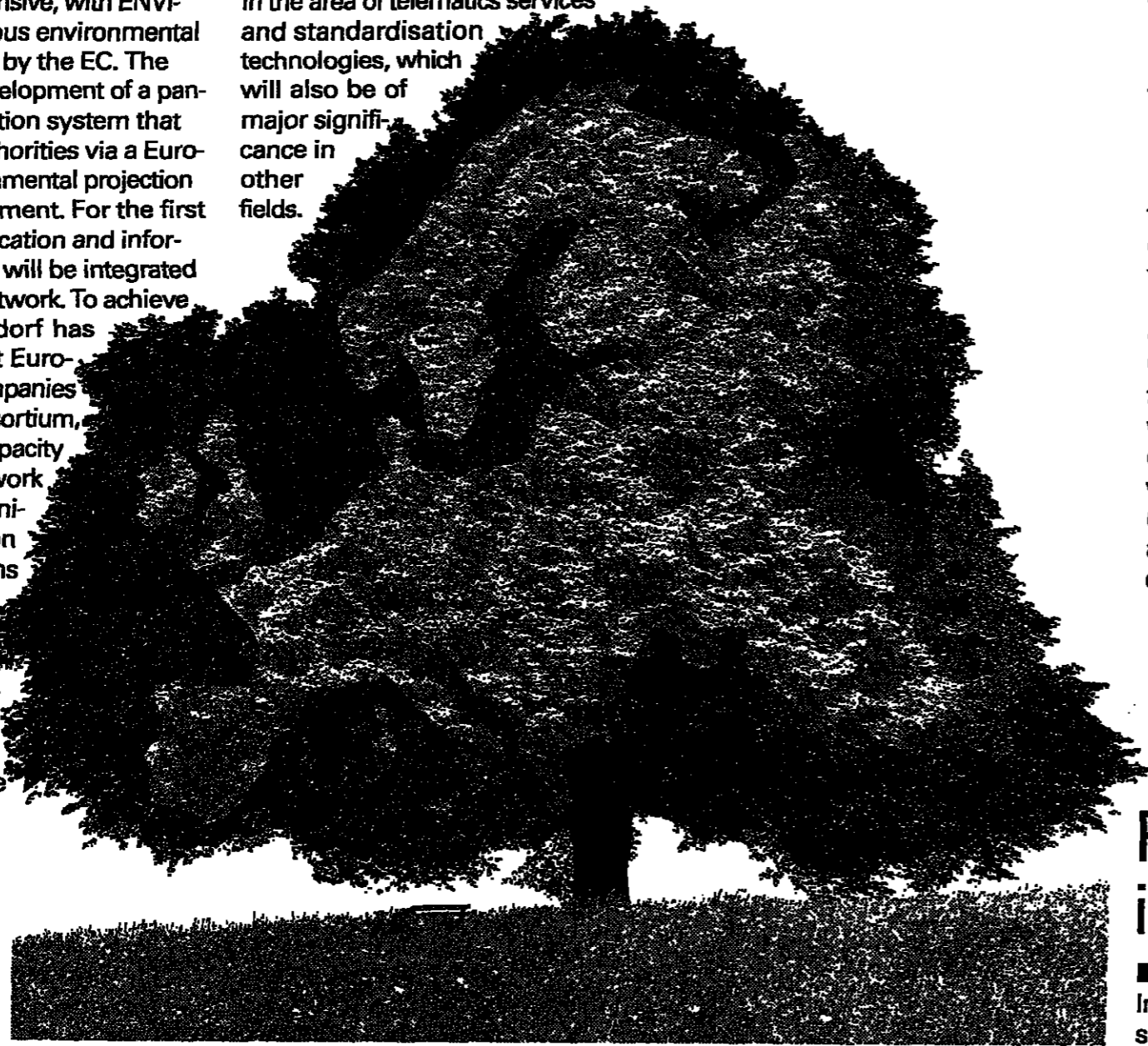


SIEMENS NIXDORF

Duisburg/Munich: Siemens Nixdorf's Euro network for environmental protection and crisis management.

The new Europe without frontiers protection of the environment must also operate without frontiers. But different measurement technologies, monitoring methods and information systems make it hard to achieve effective co-operation. This is why Siemens Nixdorf has gone on the environmental offensive, with ENVIRONET, an ambitious environmental project sponsored by the EC. The objective is the development of a pan-European information system that links European authorities via a Euro-network for environmental protection and crisis management. For the first time, telecommunication and information technology will be integrated into a telematics network. To achieve this, Siemens Nixdorf has integrated the best European computer companies into a powerful consortium, combining the IT capacity of its members to work towards the harmonisation of information and communications processes, formats and interfaces. This will result in political and economic leaders being able to use telematics services to make

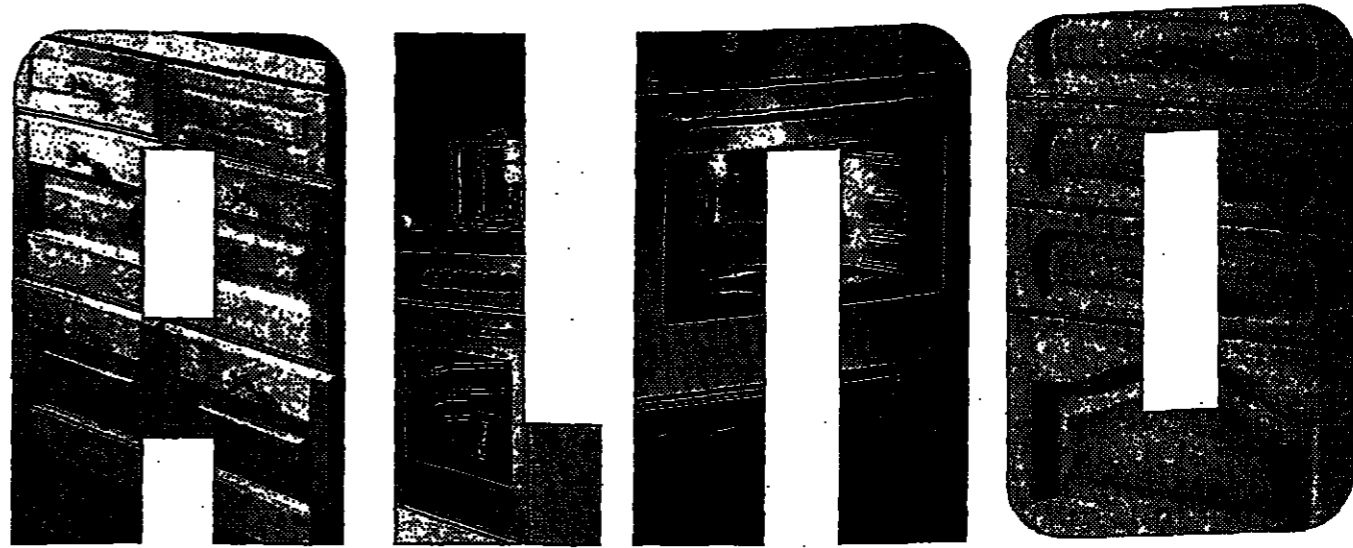
their decisions faster and with increased accuracy and reliability supported by satellite images, statistics, reports and country maps, and to exchange these via an international data network. The first pilot projects for water, air and coast monitoring have already started. The success of ENVIRONET constitutes a pioneering achievement in the area of telematics services and standardisation technologies, which will also be of major significance in other fields.



Mons: COMET, closer to the action in Europe than ever before.

When Knogo, the world market leader in electronic anti-theft systems, set its sights on a standardised organisational structure throughout Europe, a single European market was still a distant prospect. Around 10 years ago, the American company's European headquarters in Belgium worked with Siemens Nixdorf to develop a high-performance, Europe-wide distribution system. COMET software on 8870 and Quattro computers were installed to connect sales agencies in 15 countries in Western and 3 in Eastern Europe into a single integrated system, giving Knogo the ideal basis to react quickly and flexibly to customer requirements. The company's clients include specialist shops, supermarkets and department stores, along with public facilities such as libraries, museums and hospitals. The Knogo range extends from video camera surveillance to sensor-operated barriers at entrances and exists. But 10 years on, COMET's European solution is still right up with the play: Knogo has

placed a major order for new Quattro computers with the latest multi-processor technology. Enhanced COMET modules for inventory updating, transaction processing and financial accounting, and market-specific software will give Knogo a state-of-the-art distribution system. And Siemens Nixdorf has been entrusted to manage the project throughout Europe.



Lake Constance: Kitchen manufacturer ALNO cooks up some great recipes from Siemens Nixdorf.

Take Europe's most successful software library, COMET, season with a market-specific solutions, and serve as a perfect menu for every part of the business - from financial accounting and manufacture to sales. This is the recipe for success from one of Europe's leading kitchen manufacturers, ALNO Möbelwerke. And because it's a Siemens Nixdorf recipe, the ALNO solution is just as effective now as it was 10 years ago. COMET originally ran on 8870s, then on Quattro, finally ALNO decided to make the transition to UNIX. COMET's software resources were a vital ingredient for ALNO. They gave this Europe-wide organisation a Europe-wide uniform structure. Siemens Nixdorf also had the right recipe when it came to investment protection. CROSS-

Basic, a specially developed migration tool, allowed trouble-free software conversion to run COMET on PCs with an open SCO-UNIX operating system - initially at the organisation's headquarters at Lake Constance, Southern Germany, for dealings with all the subsidiaries in Switzerland, The Netherlands, Belgium, Britain, Austria, Italy, Greece and France. The PDC computers process COMET commands extremely rapidly, and are compatible with client/server architectures, so providing distributed information-processing facilities for all ALNO subsidiaries, with parallel data processing. All of which proves yet again that COMET is a recipe for success that's constantly being improved, thanks to Siemens Nixdorf's continuous development program.

Rome: An Italian bank invests in KORDOBA.

In the annual Italian banking efficiency survey, from Bolzano in the north to Palermo in the south, the "Cassa rurale ed artigiana di Roma" is always up with the leaders, thanks to locally based marketing, designed to meet the increasing demand for financial services. And thanks also to Siemens Nixdorf information technology. The first generation, banking solution SIDABANK, is currently being replaced with KORDOBA "to provide the ability to react to the increasing globalisation of the European financial markets". Siemens Nixdorf will be alongside Cassa rurale on the road towards universal banking, with a TRANSDATA network based on BS2000 and SINIX computers, relational databases, open interfaces to access external databases, and programs in different languages and currencies, for economic analyses, currency calculations, correspondence, and so on. The new system is to be made even more streamlined and flexible by Cassa rurale's management, from head office to the smallest branch, creating

an even stronger bond with the bank's 100,000 customers - by improving even further the quality of the services and advice provided.

For further information please contact: Siemens Nixdorf Informationssysteme AG, UK 41, Postfach 830951, 8000 München 83

Synergy at work

MARKET DIARY

Rise in Bond Yields Curtails Blue Chips

Bloomberg Business News NEW YORK — A rise in Treasury bond yields triggered a late burst of computer-driven sell orders Tuesday, wiping out most of the gains on the U.S. stock market.

The Dow Jones industrial average closed 6.75 points higher at 3,298.95, almost 22 points below the session's high of 3,320.02.

In the broader market, the Standard & Poor's 500 index fell 0.06 to 439.95. But advancing stocks outnumbered declines by about 9 to 7

on the New York Stock Exchange. Trading was extremely heavy, with about 315 million shares changing hands, the most active day on the Big Board since Dec. 18.

The Nasdaq Composite index of over-the-counter stocks advanced 0.21 to a record high of 707.16. The sudden rise in Treasury yields hit the stock market with a fury, said Abbe Conzza, specialist in stock-index futures at Lehman Brothers.

The rise in yields was linked to a rush of corporate debt issues and comments by a spokesman for President Clinton, who suggested he may do more than expected to stimulate the economy.

Stocks rallied earlier on optimism fed by a cut in British interest rates, which triggered a 2.3 percent surge in London stocks.

The market also responded to a slate of positive earnings reports

from such leading companies as Walt Disney Co. Disney jumped 2 1/2 to 46 1/2 after reporting a 25 percent rise in first quarter earnings to \$760.3 million.

Traders also were encouraged by a new Conference Board survey showing that consumer confidence remained high.

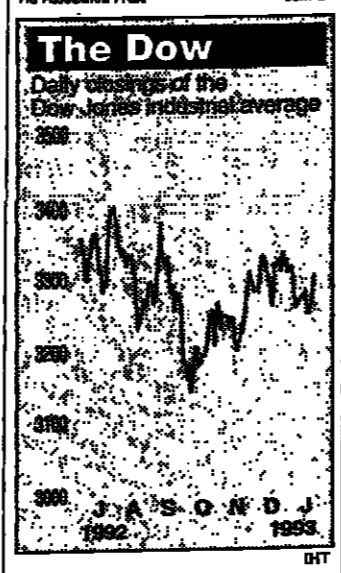
Shares of leading oil producers continued to surge on reports that the Organization of Petroleum Exporting Countries will cut production. Exxon Corp. rose 1/4 to 61 1/4, Amoco Inc. advanced 1/4 to 53 1/4, Mobil Corp. gained 1/4 to 63 1/4, Chevron Corp. rose 3/4 to 70 1/4 and Atlantic Richfield Corp. surged 2 1/2 to 117.

International Business Machines Corp., the most-active stock, rose 1/4 to 49 but was well down from a session high of 53 1/4. The advance followed an announcement that John F. Akers would step down as chief executive.

American Express fell 1/4 to 24 on disappointment tied to the company's release of lower-than-expected earnings and the appointment of James D. Robinson 3d as chairman and chief executive of the Shearson Lehman Brothers unit.

Merck fell 1/4 to 39 1/2. The biggest U.S. drug company reported lower-than-expected fourth-quarter net income rose 34% to \$89 million, or \$1.10 a share.

Boeing Co. fell 1/4 to 35 1/2 after announcing production cuts in all its main aircraft, including the 747.



Vol. High Low Last Chg.

Table with columns: Vol., High, Low, Last, Chg. for various market indices like NYSE, AMEX, and NASDAQ.

Table with columns: Vol., High, Low, Last, Chg. for NYSE Most Active stocks.

Table with columns: Vol., High, Low, Last, Chg. for NYSE Diary.

Table with columns: Vol., High, Low, Last, Chg. for AMEX Diary.

Table with columns: Vol., High, Low, Last, Chg. for NASDAQ Diary.

Table titled 'Dow Jones Averages' showing Open, High, Low, Last, Chg. for various indices.

Table titled 'Standard & Poor's Indexes' showing High, Low, Close, Change for various sectors.

Table titled 'NYSE Indexes' showing High, Low, Close, Change for various sectors.

Table titled 'NASDAQ Indexes' showing High, Low, Close, Change for various sectors.

Table titled 'AMEX Stock Index' showing High, Low, Close, Change.

Table titled 'Dow Jones Bond Averages' showing Close, Change for various bond categories.

Table titled 'Market Sales' showing NYSE 4 a.m. volume, NYSE prev. close, AMEX 4 a.m. volume, etc.

Table titled 'N.Y.S.E. Odd-Lot Trading' showing Buy, Sell, Short for various dates.

Table titled 'EUROPEAN FUTURES' showing Class, High, Low, Prev. Close, High, Low, Close, Change.

Table titled 'Food' showing SUGAR (FOX), COCOA (FOX) with various market data.

Table titled 'Industrials' showing various industrial stock indices.

Table titled 'Stock Indexes' showing FTSE 100 (LIFPE), DAX (LIFPE), etc.

Table titled 'Metals' showing ALUMINUM (CME), COPPER (COMEX), etc.

Table titled 'Financial' showing 3-MONTH STERLING (LIFPE), etc.

Table titled 'Grains' showing WHEAT (CBT), CORN (CBT), etc.

Table titled 'Livestock' showing CATTLE (CME), PORK BELTIES (CME), etc.

Table titled 'Financial' showing U.S. T-BILLS (IMM), etc.

Table titled 'Food' showing COFFEE (NYMEX), SUGAR (NYMEX), etc.

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Coca-Cola Returns to Saudi Arabia

ATLANTA (Bloomberg) — Coca-Cola Co. said Tuesday that it would resume direct sales of its products in Saudi Arabia after a 25-year absence, returning to a fast-growing market with 13 million people.

Starting in 1967, Arab League countries had barred several major U.S. corporations, including the Atlanta-based beverage giant, that had business ties with Israel. Coca-Cola has been imported in limited quantities to meet ties with Israel. The boycott was eased in 1989.

Saudi Arabia since the boycott was eased in 1989. Now, Coca-Cola, Diet Coke, Fanta and Sprite will be produced in cans at Coca-Cola Bottling Co. of Saudi Arabia. Coca-Cola also will be available in nonrecyclable bottles. The bottler will be managed by the Olayan Group, a conglomerate with close ties to the kingdom's royal family.

Pratt & Whitney Plans Big Layoffs

HARTFORD, Conn. (AP) — United Technologies Corp. reported a \$333 million fourth-quarter loss on Tuesday and said it would eliminate more than 10,500 jobs at its Pratt & Whitney jet engine-making subsidiary.

Pratt & Whitney, hit by the downturn in the aviation industry, had a loss of about \$500 million in 1992. The division plans to shrink from 40,664 workers at the end of 1992 to no more than 30,000 by the end of 1994.

The fourth-quarter deficit posted by United Technologies was narrower than the loss of \$1.25 billion a year earlier. The company blamed the latest loss largely on the slump of its power systems segment, which includes Pratt & Whitney.

Armo Takes Restructuring Charges

PARSIPPANY, New Jersey (Bloomberg) — Armo Inc. said Tuesday that it would take a fourth-quarter charge of about \$188 million and cut 1,400 jobs in a restructuring to focus on specialty steels.

Armo also said it would take an additional fourth-quarter charge of somewhat less than \$168 million for restructuring at Armo Steel Co., its unprofitable flat-rolled carbon steel joint venture with Kawasaki Steel Corp. The exact amount of the charge will be Armo's remaining share in the venture, currently about \$168 million, minus Armo's share in the unit's fourth-quarter operating loss.

Armo has about 14,000 workers in the United States, and another 1,000 employees in other countries. Armo also said it was putting its plant in Tinsville, Pennsylvania, up for sale.

USX Steel and Oil Arms Post Losses

PITTSBURGH (UPI) — USX Corp. on Tuesday reported that USX-Steel Group, the largest U.S. steelmaker, and USX-Marathon Group, an oil major, had losses for the fourth quarter.

US Steel said its fourth-quarter net loss widened to \$225 million from \$165 million during the final quarter of 1991. Marathon's loss for the period narrowed to \$120 million from \$220 million a year earlier.

US Steel's sales slipped 4 percent to \$1.24 billion. The USX chairman, Charles A. Corry, said prices were "artificially depressed, reflecting the effects of dumped and subsidized product in the domestic marketplace."

Profit Up at Enlarged BankAmerica

SAN FRANCISCO (Combined Dispatches) — BankAmerica Corp. on Tuesday reported fourth quarter earnings of \$473 million, up 66 percent from the year-earlier period.

Analysts noted that the year-over-year results were not directly comparable because BankAmerica's acquisition of Security Pacific Corp. in April 1992, was not reflected in the fourth-quarter 1991 figures.

BankAmerica also said it was selling about \$1 billion in foreclosed real estate and troubled loans to investors under the umbrella of Morgan Stanley Real Estate Fund LP.

For the Record

William H. Heyman, head of the Securities and Exchange Commission's Market Regulation Division, is resigning.

Topps Co., the maker of sports and entertainment cards, expects to report a loss in its quarter ending Feb. 26.

RATE: Cut Undermines the Pound

(Continued from first page) DM from 2.4570 at the start of trading 2.4492 DM late Monday.

The strength in British stocks helped lift the European component of the International Herald Tribune World Stock Index 0.55 percent to 93.77.

Business leaders and even members of Mr. Major's Conservative Party had been calling for a cut, but Tuesday's came sooner than expected and was more dramatic.

"We are concerned that a full point may destabilize the exchange rate," said a spokesman for the Institute of Directors, a leading business group. "A half-percent cut would have continued the build-up in confidence and would have had less impact on the market."

Chancellor of the Exchequer Norman Lamont said the responsibility now fell on business to refrain from passing added costs, like more expensive imports, on to consumers. "It is essential that British industry control its costs," he said.

Gordon Brown, the member of Parliament who speaks for the opposition Labor Party on economic

issues, said lowering interest rates alone would not end the recession and claimed that 350,000 additional jobs were at risk in coming months unless the government takes more vigorous action.

Dollar Lower in New York The dollar made some initial gains immediately after the British rate cut, then dipped below 1.57 DM before recovering some on short-covering, Reuters reported.

It finished at 1.5713 DM in New York, up from a low of 1.5660 but down from a close of 1.5770 Monday. It also finished at 123.30 yen, up from a low of 123.05 but slightly below Monday's 123.45.

The dollar was ruled largely by technical factors as dealers mostly ignored fairly positive U.S. economic news. U.S. home sales showed a hefty 5.0 percent rise to a rate of 4.02 million units in December, while the Conference Board measure of consumer confidence was relatively strong in January at 77.0, down slightly from 78.1 the month before.

The dollar fell to 1.4430 Swiss francs from 1.4465 Monday, and to 5.3120 French francs from 5.3325.

COMPANY RESULTS

Table with columns: Company Name, Revenue, Profit, etc. for various companies like Ashland Oil, Boeing, etc.

Revenue and profits or losses, in millions, are in local currencies unless otherwise indicated.

WORLD STOCK MARKETS

Large table showing stock market data for various countries including Amsterdam, Brussels, Frankfurt, London, Madrid, Milan, Singapore, Stockholm, Toronto, Zurich, etc.

U.S. FUTURES

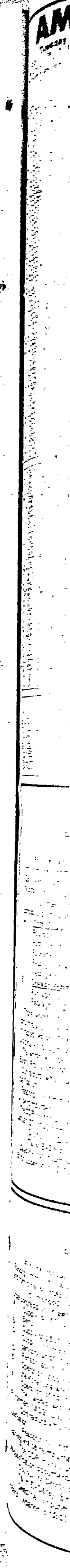
Table showing U.S. futures market data for various commodities like Grains, Metals, Livestock, etc.

U.S. FUTURES

Table showing U.S. futures market data for various commodities like Grains, Metals, Livestock, etc.

Markets Closed The stock market in Sydney was closed Tuesday for a holiday.

To subscribe in Switzerland just call, toll free, 135 57 57.



Asia: Drawing Lines Michael Leiter

AMEX

Today's Closing Tables include the following prices up to the closing on Wall Street and do not reflect late trade elsewhere. Via The Associated Press

Table with columns: High, Low, Stock, Div, Yld, PE, %Chg, High, Low, Stock, Div, Yld, PE, %Chg. Lists various stocks and their performance.

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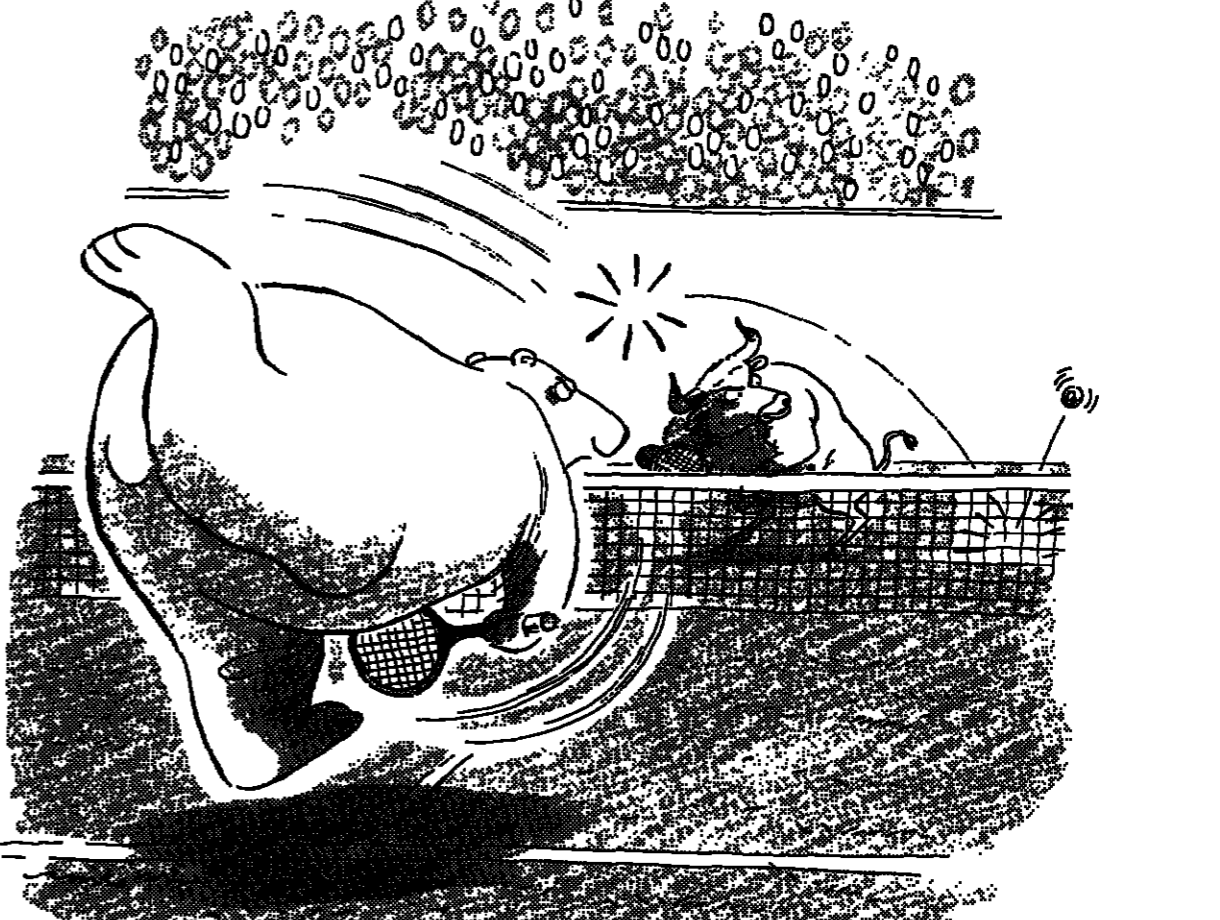
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REPUBLIC OF LEBANON Rehabilitation of the Water Supply and Waste Water Sector PRE-QUALIFICATION OF CONTRACTORS. For the rehabilitation and reconstruction of its infrastructure, the Republic of Lebanon has applied for loans from the International Bank for Reconstruction and Development (IBRD), the European Bank for Investment (EBI), Kuwait Fund for Arab Economic Development, and other sources including the Lebanese Treasury to cover the costs of rehabilitation of the water supply and waste water sector.

REPUBLIC OF LEBANON Rehabilitation of the Solid Waste Management Sector PRE-QUALIFICATION OF CONTRACTORS. For the rehabilitation of the solid waste management sector, the Republic of Lebanon is receiving financing from the Italian Government, from the International Bank for Reconstruction and Development (IBRD) and from other sources including the Lebanese treasury.



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NYSE

Tuesday's Closing

Tables include the nationwide prices up to the closing on Wall Street and do not reflect late trading elsewhere. Via The Associated Press

12 Month High Low Stock NY 72 91 89 100

Stock	High	Low	Stock	High	Low
IBM	100	99	IBM	100	99
Microsoft	72	71	Microsoft	72	71
Apple	55	54	Apple	55	54
Oracle	45	44	Oracle	45	44
Novell	35	34	Novell	35	34
Lotus	25	24	Lotus	25	24
McAfee	15	14	McAfee	15	14
VeriSign	10	9	VeriSign	10	9
Comcast	8	7	Comcast	8	7
Time Warner	6	5	Time Warner	6	5
AT&T	5	4	AT&T	5	4
WorldCom	4	3	WorldCom	4	3
Qwest	3	2	Qwest	3	2
Sprint	2	1	Sprint	2	1
Verizon	1	0	Verizon	1	0

Stock	High	Low	Stock	High	Low
Alcoa	45	44	Alcoa	45	44
Steel	35	34	Steel	35	34
General Motors	25	24	General Motors	25	24
Ford	15	14	Ford	15	14
Chrysler	10	9	Chrysler	10	9
GM	8	7	GM	8	7
Ford	6	5	Ford	6	5
Chrysler	4	3	Chrysler	4	3
GM	3	2	GM	3	2
Ford	2	1	Ford	2	1
Chrysler	1	0	Chrysler	1	0

Stock	High	Low	Stock	High	Low
Boeing	65	64	Boeing	65	64
Lockheed	55	54	Lockheed	55	54
Northrop	45	44	Northrop	45	44
Raytheon	35	34	Raytheon	35	34
General Dynamics	25	24	General Dynamics	25	24
Boeing	20	19	Boeing	20	19
Lockheed	15	14	Lockheed	15	14
Northrop	10	9	Northrop	10	9
Raytheon	8	7	Raytheon	8	7
General Dynamics	6	5	General Dynamics	6	5

Stock	High	Low	Stock	High	Low
Johnson & Johnson	60	59	Johnson & Johnson	60	59
Pfizer	50	49	Pfizer	50	49
Merck	40	39	Merck	40	39
Amgen	30	29	Amgen	30	29
Novartis	20	19	Novartis	20	19
Roche	15	14	Roche	15	14
Abbott	10	9	Abbott	10	9
Amgen	8	7	Amgen	8	7
Novartis	6	5	Novartis	6	5
Roche	4	3	Roche	4	3

Stock	High	Low	Stock	High	Low
Exxon	45	44	Exxon	45	44
Shell	35	34	Shell	35	34
BP	25	24	BP	25	24
Amoco	15	14	Amoco	15	14
Conoco	10	9	Conoco	10	9
Phillips	8	7	Phillips	8	7
Exxon	6	5	Exxon	6	5
Shell	4	3	Shell	4	3
BP	3	2	BP	3	2
Amoco	2	1	Amoco	2	1

Stock	High	Low	Stock	High	Low
Walmart	45	44	Walmart	45	44
Target	35	34	Target	35	34
Kroger	25	24	Kroger	25	24
Walgreens	15	14	Walgreens	15	14
CVS	10	9	CVS	10	9
Walmart	8	7	Walmart	8	7
Target	6	5	Target	6	5
Kroger	4	3	Kroger	4	3
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NYSE High-Lows

Stock	High	Low	Stock	High	Low
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GM	3	2	GM	3	2
Ford	2	1	Ford	2	1
Chrysler	1	0	Chrysler	1	0

سكا من الاعل

Asia: ... Lines ... Michael Leiter

Elf Results Meet Weak Prediction

PARIS — Elf Aquitaine, which primed investors last month for its poor 1992 profit data, said Tuesday its net income for the year fell 36.7 percent, and it held out little hope for a rapid improvement this year.

Spain's High Court Refuses KIO Lawsuit

MADRID — Spain's High Court on Tuesday declined to hear the Kuwait Investment Office's fraud suit against former managers of its Spanish holding company, Grupo Torras, saying the Kuwaitis would have to press their charges through the civil courts first.

Hard Winter at Euro Disney Quarter Brought a Loss of 492 Million FF

By Roger Cohen New York Times Service PARIS — Euro Disney SCA on Tuesday announced a loss of 492 million francs (\$91.1 million) for its most recent quarter, reflecting its difficulties in attracting visitors to its theme park during the winter months.

British pound have made it much more expensive for people from those countries to visit Euro Disney, and this is also expected to affect attendance during 1993.

Investor's Europe. Frankfurt DAX, London FTSE 100 Index, Paris CAC 40. Includes various market indices and exchange rates.

A Record Year for French Trade

PARIS — France's trade surplus surged in December to 5.4 billion francs (\$1.01 billion), capping a record year that produced a surplus of 30.55 billion francs, the government said Tuesday.

In the second half of the financial year, which covers the summer months, Euro Disney is expected to show a modest profit, leaving the company with a loss of about 700 million francs for the year to Sept. 30, 1993.

PRESS: Russian Paper Thrives

(Continued from first finance page) magazine that during the Gorbachev era was a popular front-runner in the rush to write on once-forbidden topics, has fallen from a 1990 high of 4.5 million to 360,000.

LOSSES: IBM Seeks New Leader

(Continued from page 1) petitor, Airbus Industrie, and its problems are largely cyclical, the product of a worldwide business slowdown that will eventually reverse.

COMPANY RESULTS

Table of company results for various firms including Caring, Merrill Lynch & Co., National City, Enron, PACCAR, Golden West Fin'l, Philadelphia Electric, Great Western Fin'l, McKesson, Parker Hannifin, Merck & Co., PNC Financial, and Williams Industries.

Very briefly:

- The EC Commission approved a French government cash injection of 362 million francs (\$67.9 million) into Charbonnages de France's industrial reversion unit Sofreah and Florpa.

Ferrari Cuts Output Again

MARANELLO, Italy — Ferrari SpA said Tuesday that it would lay off 700 workers for four weeks in February and March, its third move since November to cut production of its luxury sports cars in the face of dwindling demand.

NYSE

Table of NYSE trading data including Tuesday's closing, tables of the day, and various market indices.

Table of market data including various stock prices, indices, and financial metrics.

REPUBLIC NATIONAL BANK OF NEW YORK. A SUBSIDIARY OF REPUBLIC NEW YORK CORPORATION. Consolidated Statements of Condition. Assets, Liabilities and Stockholder's Equity, December 31, 1992 and 1991.

NASDAQ

Tuesday's Prices
NASDAQ prices as of 4 p.m. New York time. This list compiled by the AF consists of the 1,000 most traded securities in terms of dollar value. It is updated twice a year.

Table with columns: 12 Month High Low Stock, Div, Yld PE, High Low Last Chg. Multiple rows of financial data.

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THE FRONT PAGE 1887-1992
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Herald International Tribune.

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Impact of the North American Free Trade Agreement (NAFTA) on Mineral Production and the Environment in Latin America.
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- Ambassador Robert S. Gelbard
Deputy Principal Assistant Secretary of State for Inter-American Affairs (United States)
Dr. Angel Eduardo Maza, Mines Minister (Argentina)
Ivan Valenzuela R., Sub-Secretary of Mining (Chile)
Dr. Alirio Parra, Mining Minister (Venezuela)
Dr. Rudolf Hommes, Finance Minister (Colombia)
Sally Shelton, Former Ambassador to Barbados and Grenada and Professor at Georgetown University
Alvaro Rojas V., Mining Minister (Bolivia)
Alfredo Elias Ayub, Sub-Secretary of Mining and Public Industry (Mexico)
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At Cathay, It's a Legal Matter

HONG KONG — The strike by flight attendants against Cathay Pacific Airways Ltd., which was in its 13th day Tuesday, is bringing calls for changes in Hong Kong's labor and competition laws.

PAL to Buy 10 Aircraft

MANILA — The board of Philippine Airlines has decided to buy 10 Airbus and Boeing aircraft for \$1.2 billion, it said Tuesday, ignoring the objections of a big stockholder bidding for control of the flag carrier.

The beer and tobacco tycoon Lucio Tan, who owns 27 percent of PAL, had questioned the aircraft deal approved by his rival, the PAL chairman, Antonio Cojuangco. The aircraft include six Airbus A-340s costing \$564 million and four Boeing 747-400s for \$560 million.

added, it was "a little early to come to the conclusion that deregulation is the answer."

In the last year, Hong Kong has announced moves to open up telecommunications and bus services to more competition. Discussion of Cathay's dominance would fit into this policy.

Korea Expects Growth Boost From Rate Cut

SEOUL — South Korea cut its interest rates by up to 2 percentage points Tuesday, hoping to encourage investment by businesses suffering from high interest costs.

The government said the widely anticipated measure would stimulate the economy, which has veered off its high-speed course due to lack of demand both at home and abroad for Korean products.

The Korean economy grew only 2.8 percent in the second half of 1992. Economic research institutes are predicting that lower interest rates will raise the annual growth rate by 1 percentage point.

The Bank of Korea cut its red-ribbon rate charged on loans to other banks from 7 percent to 5 or 6 percent, depending on the type of loan. That allowed banks to cut ordinary loan rates to a 9-to-11 percent range, from 10-12.5 percent.

The Federation of Korean Industries said the move would "lead to increased competitiveness." The rate cuts had been delayed several times mainly because of opposition from the central bank, which said they could fan inflation.

But prospects remain grim for at least the next two years, said Koji Endo, an auto industry analyst at S.O. Warburg Securities (Japan). "I'm very pessimistic about Korea," Mr. Endo said. "For the next couple of years, the losses associated with Isuzu's restructuring and weak fundamental demand for trucks" will weigh on Isuzu's finances, he said.

Sumitomo Bank Profit Tumbles

TOKYO — Sumitomo Bank Ltd. slashed its profit forecast for the year by 80 percent Tuesday, writing off 100 billion yen (about \$800 million) in loans to a textile trading company that is being bailed out by a Sumitomo group affiliate.

Sumitomo Bank cut its consolidated pretax earnings projection from 180 billion yen to 35 billion yen for the year to March. That compares with 245 billion yen in the 1991-92 business year.

The bank is writing off loans extended to Itohan Corp. and an affiliated company, Total Resale Life Co. Itohan, an Osaka-based trading house, is to merge April 1 with Sumikin Bossum Kansha Ltd., a trading house affiliated with Sumitomo Metal Industries Ltd.

Itohan, a diversified textile trader, plunged into loss in 1991 after borrowing heavily to expand into the real-estate business. (AFP, Reuters)

Isuzu Loss Narrows But Troubles Persist

TOKYO — Isuzu Motors Ltd. said Tuesday that its group pretax loss had narrowed to 35 billion yen (\$282 million) in the year ended Oct. 31, but analysts said the company's financial troubles would continue for some time.

Isuzu, which is best known for its large trucks, had reported a loss of 54.14 billion yen for the previous year. The company has striven to cut costs over the past year as part of a restructuring effort guided by General Motors Corp., which holds 37.4 percent of Isuzu's stock.

In December, Isuzu said it would close its unprofitable passenger-car operations to help slash its losses. Isuzu has also embarked on cooperative projects with GM, as well as Honda Motor Co. and Mazda Motor Corp., in hopes of laying a foundation for future profits at lower cost.

But prospects remain grim for at least the next two years, said Koji Endo, an auto industry analyst at S.O. Warburg Securities (Japan). "I'm very pessimistic about Korea," Mr. Endo said. "For the next couple of years, the losses associated with Isuzu's restructuring and weak fundamental demand for trucks" will weigh on Isuzu's finances, he said.

The analyst predicted that Isuzu would pursue additional business tie-ups this year, perhaps with GM or with GM's German unit, Adam Opel AG.

Isuzu will also probably try to counteract the negative effects of sagging demand in Japan by selling some of its land holdings in Japan this year and next, Mr. Endo said. "I think the situation is even worse than the company says," he said.

But he said he believed Isuzu was not in danger of falling into bankruptcy because its financial backbone, GM or the Japanese government, would likely step in to save it. Isuzu has not issued a consolidated forecast for the current year.

At the present level, however, Isuzu said last year that it expected its pretax loss would total 13 billion yen. Mr. Endo predicts the loss will be closer to 15 billion yen.

In addition to its domestic affiliates, Isuzu includes four overseas affiliates in its consolidated financial report. They are American Isuzu Motors Inc., Isuzu Motors America Inc., Isuzu Truck of America and Isuzu General Motors Australia Ltd.

Investor's Asia

Table showing stock market indices for Hong Kong, Singapore, and Tokyo. Includes columns for Exchange, Index, Tuesday Close, Prev. Close, and % Change.

Very briefly:

- Nippon Telegraph & Telephone Corp. said it had made its biggest foreign procurement by ordering \$270 million-worth of digital exchanges from Northern Telecom Inc., the U.S. arm of Canada's Northern Telecom Ltd.
• AWT World Transport Holdings Ltd., a Hong Kong-based air-freight forwarding company, said its initial public offering of 42.5 million shares at 1.02 H.K. dollars (13 U.S. cents) had been oversubscribed 81.15 times.
• Mitsubishi Electric Corp. said it was negotiating with the U.S. Defense Department over the supply of experimental data and parts samples from an advanced radar system it has developed for Japan's FSX fighter.
• Shanghai will build a \$100 million securities exchange center by 1995 as an "important symbol" of China's growing importance as a financial center, the Beijing-funded Hong Kong China News Service said.
• Cold Storage Holdings Ltd. of Singapore said it had appointed Ken Broudy, group development manager of Goodman Fielder Ltd., its controlling shareholder, to replace John Lim as chief executive.
• Hong Kong's annual inflation rate rose to 9.4 percent in December 1992 from 9.2 percent in November, but was below the official 1992 forecast of 9.5 percent, the government reported.

Foreigners Can Play in Taiwan Sell-Off

TAIPEI — Taiwan will offer stakes in state-owned enterprises to foreign investors in order to push ahead with its faltering privatization program, the semi-official Central News Agency said on Tuesday.

Foreigners will be allowed to bid for shares in a series of privatizations planned for the first half of this year, the agency quoted Economics Minister Vincent Siew as saying.

"Since the aim is to raise companies' efficiency by transferring them to private ownership, there is no reason to exclude foreigners," Mr. Siew said.

In 1989, Taiwan launched a program to privatize 22 companies worth an estimated \$20 billion. But the program has been plagued by a weak stock market, bureaucratic delays and opposition from labor unions. None of the 22 companies has been transferred into majority private ownership so far.

NEC Drops VCRs, A First for Japan

TOKYO — NEC Corp. said Tuesday it had stopped making video-cassette recorders, becoming the first Japanese manufacturer to abandon the product.

The audio-visual business is terrible now and with all the competition around we can't make a profit in VCRs," said Hirotaki Aizawa, a spokesman for NEC Home Electronics, which will now market VCRs made by Sanyo Electric Co.

Large table titled 'INTERNATIONAL FUNDS' containing numerous fund names, their managers, and performance data. Includes sub-sections like 'EMERGING MARKETS' and 'GLOBAL EQUITY PORTFOLIO'.

SPORTS

AUSTRALIAN OPEN

The Doubles Doubled: On, On It Went

MELBOURNE — Thousands of fans were locked out of Center Court and international television schedules thrown into confusion by a marathon men's doubles match Tuesday at the Australian Open.



Gabriela Sabatini got better as it got ever later during her tough match against Mary Pierce.

Sabatini Outbattles Pierce, Joins Seles, Graf and Sanchez in Semis

By Christopher Clarey International Herald Tribune MELBOURNE — Mary Pierce will not be playing in her first Grand Slam semifinal this week.

SIDELINES

West Indies Wins by Record 1 Run ADELAIDE, Australia (AP) — The West Indies, led by strike bowler Curtly Ambrose's four-wicket performance, scored a record-breaking one-run victory Tuesday over Australia in the fourth cricket test.

Polonia, Stanton Agree to Contracts NEW YORK (AP) — There were 94 players left in salary arbitration following one-year agreements by Luis Polonia, Mike Stanton and Dante Bichette.

For the Record The European Broadcast Union has agreed to pay \$250 million for rights to broadcast the 1996 Olympics, a sharp increase over the \$90 million it paid for the 1992 Games.

Quotable Coach Jerry Glanville of the Atlanta Falcons, on the Dallas Cowboys' coach, Jimmy Johnson: "He's king of the hair spray, but look what he's doing to the ozone."

Spanish Player Dies in Virginia

ARLINGTON, Virginia — Fabio Coto, a senior center from Spain playing for Maryland College in Virginia, died Monday night after collapsing in the first half of a game against Goucher, Maryland.

Kansas, the King, Its Court — Is Routed Long Beach State Beats No. 1 Soon After Poll Comes Out

LAWRENCE, Kansas — There has been another rout at Allen Fieldhouse. Only this time, top-ranked Kansas was the loser.

Bol's Wife Hits The Jackpot, Too

PHILADELPHIA — The wife of Manute Bol, the center for the Philadelphia 76ers of the National Basketball Association, has won \$486,000 playing a high-tech slot machine called "High Rollers" at the Trump Taj Mahal in Atlantic City, New Jersey.

SCOREBOARD

Table with columns for BASKETBALL, NBA Standings, Eastern Conference, Western Conference, and Monday's Results.

CRICKET

Table with columns for FOURTH TEST, Australia vs West Indies, and West Indies vs Australia.

HOCKEY

Table with columns for NHL Standings, Eastern Conference, Western Conference, and Monday's Results.

SOCCER

Table with columns for English FA Cup, Arsenal 2, Leeds 2.

TRANSACTIONS

Table with columns for National Hockey League, NHL — Suspended Byron Murray, Detroit Red Wings center.

Major College Scores

Table with columns for EAST, West Virginia 52, North Carolina 42, etc.

ESCORTS & GUIDES

Table with columns for BELLE EPOCH, MERCEDES, INTERNATIONAL ESCORTS.

INTERNATIONAL CLASSIFIED

Table with columns for ESCORTS & GUIDES, LONDON PORTMAN, MORRISON CLUB, etc.

Paris 2nd, Paris 15th, LA VILLA VERDE, YUGARAJ, AL GOLDENBERG, CHEZ FRED, THOUMIEUX, DA MEO PATACCA, KERVANSARAY, FRANKY'S BAR.

OBSERVER

The Generation Hoo-Ha

By Russell Baker
NEW YORK — The papers say a new generation has come to power. It is tempting to smile at a pomposity.

When it happens, there is good talk about the regenerative effect of youth on a nation with tired blood. Yet when these new generations come to power—Kennedy in 1961, now Clinton—power passes not to the young, but to the middle-aged.

And what is middle age if not the home office of tired blood? Men in this age bracket are more apt to be associated with middle-class crisis than with generational newness. Ask any 17-year-old.

Seventeen-year-olds are youth in its purest distillation. When youth truly comes to power in the United States, timid and crusty 43-year-olds will no longer hold veto power over rights to the car on Saturday night.

The Founders, wisely understanding that youth is best served by being allowed to finish high school, said nobody could be president before 35. This seems young nowadays when a lot of parents are still supporting 35-year-olds in college, but when the Founders flourished people of 35 were assumed to be grizzled adults.

What is new with President Clinton is all the Democrats he will install in places long filled with Republicans. Most of them will also be middle-aged, which means they have passed from rolicking vigor into the shadow of middle-class crisis without having known the temptations to insolence that come with fancy Washington offices.

In these appointments the president discloses perhaps a little hint of his own middle age. Note his reluctance to lodge too much power in a generation that may be just a mite too new for his middle-aged taste.

The three top Cabinet positions—State, Treasury and Defense—went to blooded Washington veterans: Warren Christopher, 67; Lloyd Bentsen, 71; and Les Aspin, 54.

The important test of a new government's intellectual vigor does not lie in birth dates, but in the ideas it is willing to fight for. Kennedy's Peace Corps was fresh,

young and valuable, but despite the talented youth he installed at the Justice Department and Pentagon, his administration remained very old indeed in its timid policy on black civil rights and its commitment to war in Vietnam.

All this generation talk also tends to segregate Americans by age. How the craze started is hard to say. Maybe with Gertrude Stein telling Ernest Hemingway's Paris crowd in the 1920s that they were "all a lost generation." The romance of that phrase may have inspired later romantics to cook up other catchy titles for their own age groups.

The sense of generational identity bestowing membership in an exclusive age club became pronounced in the 1960s when the narcissistic "age of Aquarius" produced "the Woodstock generation." Fortunate indeed was the rare crane or geezer who did not have to listen to some young "Aquarian" gabgab dabble on the coattails of "a new generation."

Kennedy's inaugural eloquence about a torch passing to "a new generation" doubtless stimulated a craze for generation gabble. This had surfaced in the 1950s with "the generation gap," journalism's jazzy new phrase for restating the ancient truth that children and parents often have little in common except a gene pool.

People began affixing generation labels all over the population. Long after the Depression and World War II, people who had never thought of themselves that way were classified as "the Depression generation" and "the war generation." Those who had been in college in the 1950s, before the vogue for campus uproar, were called "the silent generation."

Segregation by calendar had infinite possibilities. Soon we had yuppies and boomers and thirtysomethings who are now fortysomethings and have begot twentysomethings. What a good job we have done of dividing ourselves. In 1936 when Franklin Roosevelt said "This generation of Americans has a rendezvous with destiny," he was talking about all Americans of all ages. He was right, too.

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The Doctor-Director and 'Lorenzo's Oil'

By Geraldine O'Brien

SYDNEY — In 1990, when the director George Miller read an article about a man and woman who discovered a "miracle cure" for ALD — a rare, horrific and fatal neurological disease — his response was blunt: "As a doctor, I said it was a great story but I didn't believe real life happens this way — that ordinary, nonscientific people eclipse scientific knowledge and come up with a cure."

Still, the hook was in. Miller, who practiced medicine briefly at St. Vincent's Hospital in Sydney before becoming a full-time film and television director, wanted to make a movie about Augusto and Michaela Odone, the "ordinary people" who had achieved this miracle for youngsters with ALD, and who stopped the progress of the disease in their afflicted son, Lorenzo.

Michaela Odone remembers her first conversation with Miller, best known for the futuristic "Mad Max" films that gave Mel Gibson his start. "The phone rang, and his voice said, 'My name is George Miller and I've read your story,'" she recalled from her Maryland home. "I rolled my eyes heavenward. But he then said, very quickly, 'I see your child as a mythological figure in the Joseph Campbell tradition.'"

His was not the first call from a filmmaker she had received, and in fact several documentaries had been made about the Odones. But the Odones responded to Miller because of his medical background — he "would have an infinitely better grip on the science of the story," Mrs. Odone says — and because the family needed more money for research.

The money Miller paid for the rights to their story has been set aside for Lorenzo's care. In addition, Miller agreed to show a toll-free number at the end of the film, for people who wanted more information or to make contributions to ongoing research.

ALD, the medical mystery at the heart of "Lorenzo's Oil," affects too small a number of children to make a search for treatment profitable.

Even the doctor who first diagnosed Lorenzo had seen only one case of the disease, at medical school. "Up to the last couple of decades," Miller says, "it was regularly misdiagnosed."

The film, "Lorenzo's Oil," starring Nick Nolte and Susan Sarandon as parents struggling against the disease that strikes their only child, opened recently to generally glowing reviews.

ALD, or adrenoleukodystrophy, is hereditary, passed from mother to son through a genetic defect that allows a buildup of body fats that destroy the myelin surrounding the nerves. Deafness, blindness, dementia and paralysis mark the progress of the disease, which ends in death, usually within two years.

That, at least, was the prognosis given Augusto and Michaela Odone back in 1984, when their son was 5. But it was a prognosis the Odones refused to accept. Combining all the available literature, they found pathetically little information and so determined to help their son themselves.

"I saw the heroic journey of this family as a classical quest," Miller says. "We tell these stories to remind ourselves how to conduct ourselves with courage."



Susan Sarandon and Nick Nolte in "Lorenzo's Oil," above, and the director George Miller, left.

Miller is speaking at his production company's Sydney office, a decidedly unglamorous converted theater on the fringe of Kings Cross, the city's red-light district. The setting is appropriate, because Miller, 47, is strictly non-Hollywood. He makes his own phone calls, trots upstairs to his office to find a medical journal article to show a secretary compiles a daunting list of phone messages.

Miller's production company is widely regarded as Australia's only consistently successful maker of feature films and mini-series. Miller abandoned feature-film direction in 1987, after what he considered a disastrous experience making "The Witches of Eastwick," which starred Jack Nicholson, Cher and Sarandon.

In addition to what he saw as interference from Warner Brothers, which distributed the film, he says, "we were sent letters of protest by every witch group in America."

There were few such complications with the making of "Lorenzo's Oil," and financing presented no problem, he says, despite the depressing nature of the story.

After years of study, experimentation and consultation with scientists, the Odones had discovered that oleic acid, found in olive oil, seemed to help fight the buildup of fats in their son's blood. They later determined that combining

it with erucic acid, an extract of rapeseed, made an even more effective treatment, which the Odones called Lorenzo's oil.

Other ALD children who have been given the oil at an early stage of the disease are now said to be leading normal, or near-normal, lives.

Yet medical science remains uncertain about the true value of Lorenzo's oil. While some doctors admit that their reservations could be sour grapes, others point out that the progress of the disease can vary so widely that the oil's efficacy is hard to establish.

Tests by Hugo Moser of Johns Hopkins University (who is represented in the film by the Peter Ustinov character) are continuing.

In fact, by making a movie about a discovery by nonscientists, Miller has been accused of fueling the idea of quack cures. "I became very obsessed with following the truth in this film," he says. "I had to be scrupulous because it gives hope to people with diseases like ALD or multiple sclerosis," which also attacks the nerves' myelin sheath.

"Part of that scrupulousness was the scientist in me," Miller says. "I despise snake-oil cures, whether they're for cancer or for baldness. They exploit people's desperation, and I didn't want 'Lorenzo's Oil' to be in any way accused of that."

He points out that the film's medical story is a subplot that has already been dealt with in an Italian television movie. This subplot is, he says, "what Hitchcock used to call the McGuffin, the detail that started the protagonists on the quest that draws them into the adventure. But the real issue is the adventure itself."

"It's not meant to be a medical lesson," Miller added. "The purpose in telling this story is to provide a manual of courageous human conduct. It could have been any other problem that plunges people into despair."

Many reviewers have noted the story's relevance in the AIDS era. Miller and his co-writer, Nick Enright, were aware of that connection. "You can't live in Sydney, which is a very gay town, and not be confronted by death and suffering and a sense of hopelessness," Miller says. "The story is a perfect model for the way you can mobilize science for the effective treatment of AIDS." The Odones recognized early on that their struggle was parallel to the struggle to find a treatment for AIDS.

Some say, "Don't mix emotions with science," Miller says, "but you have to have it when it comes to medicine. All great science comes out of the full human being, and if you look back in human discovery, so much of it was emotionally driven."

Meanwhile, the Odone family continues to journey with hope. Augusto, 59, an economist, is a part-time consultant with the World Bank. Michaela, a linguist who is now 54, is dedicated to Lorenzo, 14 and still severely handicapped.

According to Miller, "As far as the Odones are concerned, Lorenzo's oil is a closed chapter. They've marched ahead with the Myelin Project," which is intended to look into the repair of the myelin sheath, and ultimately to restore the damage to not only on children with ALD, but on sufferers from other myelin diseases.

"The Odones have created an international task force very much like the Manhattan Project," says Miller. "They have got people together to apply abstract science to a very practical end."

Geraldine O'Brien, a former arts editor of The Sydney Morning Herald, wrote this for The New York Times.

PEOPLE

For Quayle, \$1 Million For Memoirs Since '88

Former Vice President Dan Quayle has sold his memoirs for at least \$1 million. It said a seven-figure deal was struck with HarperCollins and that the book will begin with Quayle's selection as George Bush's running mate in 1988 and end with last November's election. Meanwhile, Quayle's first test when he returns to Indiana may be on the road. He let his Indiana driver's license lapse in February 1990 and now, if he wants to drive in his home state, he'll be required to take an eye test and written exam.

Michael Jackson, Michael Bolton, Mariah Carey and newcomer Billy Ray Cyrus were big winners at the American Music Awards in Los Angeles. Elizabeth Taylor, who has been confined to her home for nearly three months with a respiratory infection, gave the exclusive Jackson his trophy.

Clint Eastwood, who just picked up a Golden Globe for best director for his "Unforgiven," was nominated for a Directors Guild of America award for the film. Also nominated were Rob Reiner for "A Few Good Men," Nick Jordan for "The Crying Game," James Ivory for "Howards End," and Robert Altman for "The Player." Martin Brest, director of "Scent of a Woman," which did well in the Golden Globes, was not nominated.

The former Indonesian first lady, Dewi Sukarno, 52, has begun serving a 60-day sentence in Aspen, Colorado, for slapping the face of a Filipino socialist, Victoria Ocampo, last January. Sukarno faces a deportation hearing after her release.

The American sculptor and multimedia artist Bruce Nauman will be awarded the 1993 Wolf Prize in the arts, the foundation announced in Jerusalem. In Stockholm, the late Dizzy Gillespie and the classical composer Witold Lutoslawski were named joint winners of the 1993 Polar Music Prize.

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WEATHER

Table with weather forecasts for various regions including Europe, North America, Asia, Middle East, Latin America, and Oceania. Columns include Today, Tomorrow, High, Low, Wind, and Clouds.

CROSSWORD

Crossword puzzle grid with clues for Across and Down. Includes a solution to the puzzle from Jan. 26.

BOOKS

DREAM MAKERS, DREAM BREAKERS: The World of Justice Thurgood Marshall. By Carl T. Rowan. Illustrated. 475 pages. \$24.95. Little, Brown.

BEST SELLERS

Table of best-selling books categorized by Fiction and Nonfiction. Lists titles, authors, and weeks on the list.

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